

iland cloud-based disaster recovery services help The Trans Group protect its most precious cargo

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One of New York's largest school and transit transportation companies relies on iland to cost-efficiently ensure access to route information and other critical data in real time

LONDON, UK – 15th March, 2016 – iland, an award-winning enterprise cloud hosting provider, today announced that The Trans Group is using iland's Disaster-Recovery-as-a-Service (<http://www.iland.com/services/cloud-disaster-recovery/>) (DRaaS) solutions to ensure on-demand access to route information and other data it needs to provide optimal service to New York communities.

Recognised as an industry leader on both state and national levels, The Trans Group operates more than 1,200 vehicles to provide transportation services to hundreds of thousands of passengers annually. Its focus is to provide safe, reliable and cost effective bus services to schools and the community at large, which means the company requires reliable access to its real-time operational data 24x7.

Though the company's data had been housed in multiple locations, IT leadership aimed to strengthen its disaster recovery strategy by implementing regional diversity between data centre locations. Similar to many companies seeking to improve business continuity capabilities, The Trans Group team began by investigating data backup technologies. However, upon evaluating the capabilities and cost efficiency of various solutions, the team selected iland's DRaaS solution because it goes beyond backup, ensuring near-zero downtime, simplified management and expert support while also meeting strict budget requirements.

"iland enables us to manage our entire DR environment through its Enterprise Cloud Services (ECS) console, and we have live servers housing our data that we can communicate with – it's the ultimate DR solution," said Rob Dalton, director of IT at The Trans Group. "Failover is as simple as hitting a button and we're up and running."

iland's DRaaS burst model of pricing means that The Trans Group is only charged for CPU and RAM on running VMs when a failover or test is performed, making the solution cost efficient.

"I know exactly what my DR bill will be each month and I can tweak services through the ECS console to manage costs," said Dalton. "The iland cloud services team was amazing – they had us up and running over a weekend and nothing was too much trouble for them."

With iland's DRaaS with Zerto solution, The Trans Group has been able to:

- Strengthen its business continuity strategy by geographically dispersing data centre locations and achieving recovery point objectives measured in seconds
- Meet budget requirements with iland's burst model pricing
- Optimise efficiency of its IT team using iland's intuitive ECS console to manage and test DR
- Implement DRaaS solution within 48 hours

In the future, the Trans Group plans to provide mobile devices for safety team members on which they can

record route, safety and compliance information and have this data replicated in real time to the iland cloud. Dalton sees opportunities to expand cloud usage and utilise the iland cloud for production applications in the future as well.

Industry recognition for iland's DRaaS leadership:

iland has also been ranked in the top five of all four use cases of Gartner, Inc.'s 2015 "Critical Capabilities for Disaster Recovery as a Service

(<http://info.iland.com/gartner-draas-critical-capabilities>)."* The use cases include Production and Application Data Recovery, Mission-Critical Workload Recovery, Extended Recovery Operations and Managed Service Failover.

iland has also achieved the Cisco® Powered Disaster Recovery as a Service (DRaaS) designation under the Cisco Cloud and Managed Services Advanced Certification.

For more information, go to:

- iland Disaster-Recovery-as-a-Service (<http://www.iland.com/services/cloud-disaster-recovery/>)
- The Trans Group case study (http://www.iland.com/wp-content/uploads/2016/01/The-Trans-Group_iland-Case-Study_Final.pdf)

About iland

With data centres in the U.S., U.K. and Singapore, iland delivers the only enterprise cloud solutions in the market today with true innovation, transparency, intelligent management and advanced security built in. iland's technology and consultative approach mean anyone— regardless of expertise, location or business objective—can benefit from a hassle-free cloud. From scaling production workloads, to supporting testing and development, to disaster recovery, iland's secure cloud and decades of experience translate into unmatched service. iland has been recognised as Veeam's Service Provider of the Year as well as VMware's Service Provider Partner of the Year, Global and Americas. iland is also part of the Cisco Cloud Managed Service Provider Program for IaaS and DRaaS and partners with other industry leaders including Zerto, Trend Micro, Hytrust and Nimble Storage. Visit www.iland.com (<http://www.iland.com/>).

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Source: *Gartner "Critical Capabilities for Disaster Recovery as a Service" by John Morency, Christine Tenneson December 15, 2015.

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