

Mintsoft speeds carrier integration through NetDespatch Partner Programme

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Mintsoft grows its business and expands core skills while NetDespatch manages the carrier integration element of the Mintsoft OMS platform.

Marlow, 7th April 2016 - NetDespatch, the leading parcel data management platform for postal and parcel carriers, is pleased to announce that Mintsoft is the latest Order Management System (OMS) to join the NetDespatch Partner Programme.

The successful partnership has allowed Mintsoft to grow its business and accommodate more customers on its system, saving man hours while providing a speedy integration process.

Founded in 2012, cloud-based Mintsoft OMS aims to make order processing as quick and easy as possible for its customers - multi-channel retailers and multi-client 3PL fulfilment warehouses. Mintsoft OMS offers simple to use order management and fulfilment software that is fully integrated with all ecommerce marketplaces, shopping carts and carriers in order to manage its customer's orders, inventory, shipping and fulfilment.

Mintsoft's partnership with NetDespatch has enabled it to offer seamless integration, and with the recent addition of the Royal Mail integration, this has instantly broadened the carrier portfolio available for Mintsoft's customers which already included the ability to produce APC Overnight, and Yodel labels in just a few clicks.

Director at Mintsoft, Mark Coulter, comments: "We started our partnership with NetDespatch offering APC Overnight integration to our customers. When demand for other carrier integrations grew we also looked at integrating Royal Mail into our software. NetDespatch's quick carrier integration process, which is undertaken in days rather than months, meant that we could help our customers provide effective and efficient delivery options to the end consumer almost immediately with no downtime. As a result, our customer retention and new business pipeline have grown massively."

Mintsoft customers now have the ability to produce the correct labels and documentation required including for international shipments; all of which are produced without the need for manual intervention or any data re-entry.

The NetDespatch support and carrier integration means that the Mintsoft team can concentrate on the business' core skills to significantly grow operations and revenue with NetDespatch taking care of the carrier integration process.

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About NetDespatch:

NetDespatch is the leading SaaS parcel data management platform for postal and parcel carriers worldwide.

Recognised as one of the top independent Cloud Computing providers in the UK, the platform currently enables carriers to provide more than 130,000 of their business customers with solutions to seamlessly integrate ecommerce websites, sales order processing and warehouse systems at point of despatch. Users can print the correct shipping labels, customs documentation and manifests, and automatically pre-advise their carrier of incoming parcels. For more information visit www.netdespatch.com. Or follow NetDespatch on Twitter @NetDespatch (<https://twitter.com/NetDespatch>)

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