

Arcus Global Goes Live with '101' Services Across all 4 Lots on the Digital Marketplace Framework

Submitted by: Arcus

Tuesday, 9 August 2016

Cambridge UK, 9th August, 2016 — Arcus Global has successfully listed 101 of their cloud based products and services across the Digital Framework, making Arcus Global the largest SME provider to UK Local Government by sales volume, and one of the most successful SMEs on the G-Cloud framework overall.

Nick Howes, Arcus Sales and Marketing Director, "We are delighted to be on G-Cloud 8. The framework enables our customers to reduce the cost of procurement and contract quickly and efficiently for a range of pre-defined, pre priced services. This means the clients we work with can get on immediately with the work programmes and don't have to wait for onerous, protracted older procurement cycles to conclude before starting to deliver. Our experience with Local Authorities and Central Government is helping them to become more agile and operate more effectively across all departments to achieve a real End-to-End Digital transformation."

Arcus services and solutions on Lot's 1, 2, 3 and 4 address the entire journey to Digital Transformation. Digital strategies and solutions that improve services and save money by replacing traditional applications and service stacks with innovative, cloud based alternatives that all work together as one single, powerful platform. "Arcus are seen as a market disruptor over the past few years by delivering end-to-end digital experiences for our customers" Says Nick Howes. "From Consulting to Implementation, Deployment, Software Development and a large suite of our own off-the-shelf products targeting niche line-of-business systems to Local Authorities."

Arcus Global services and products through G-Cloud 8 framework include Built Environment, Social Care and Regulatory services as well as a portfolio of services for organisations seeking to take full advantage for Amazon Web Services and Salesforce.com, as well as several other technology leaders.

Arcus is recognised by Amazon as the first UK based AWS Government Competency Partner. A competency that is only awarded to companies that have demonstrated 1st class technical proficiency and a deep understanding of the challenges being faced by the public sector. Please find the full digital services catalogue here: <https://www.digitalmarketplace.service.gov.uk/g-cloud/search?q=Arcus>

About G-Cloud: The framework allows Public Sector Organisations to choose and purchase cloud services covering infrastructure, platform, software and specialist cloud services. The framework is for commodity based, pay-as-you-go cloud services across four lots: Lot 1: Infrastructure as a Services (IaaS), Lot 2: Platforms as a Service (PaaS), Lot 3: Software as a Service (SaaS) and Lot 4: Software Consulting Services (ScS). The services can be procured rapidly, as pricing and terms and conditions are largely pre-agreed.

About Arcus Global: Arcus provides a full suite of technology services to the UK Public Sector with a unique proposition in delivery that includes: IT strategy advice, enterprise architecture, migration and integration services, training and custom digital platform development, as well as easy to use and innovative full systems on leading cloud platforms.

Arcus are the UK Public Sector market leaders in all services on Salesforce.com, Amazon Web Services and other world leading technology stacks. We work with Local and Central Government, Universities, Health and not-for-profits. With customers such as: Peterborough City Council, Aylesbury Vale District Council, Bristol City Council, Buckinghamshire County Council, Birmingham City Council, Cabinet Office, Houses of Parliament, Ministry of Justice, Hampshire Fire & Rescue Service, Tandridge District Council, Cambridge University and many more. For further information, please visit www.arcusglobal.com

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