

Fluenta signs sales representative agreement with Technical Devices

Submitted by: XL Communications

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Fluenta (<http://www.fluenta.com/>), the global leader in ultrasonic flare metering for the oil, gas and chemical markets, today announces a sales representative agreement with Technical Devices Inc (<http://www.tdi-pm.com/>) (TDI), an instrumentation supplier and manufacturer representative.

The agreement covers the full Fluenta product range (<http://www.fluenta.com/products/>) including its latest flare gas measurement device, the FGM-160X. The Fluenta products provide TDI with a solution to support operators in the oil, gas and chemical markets in regulatory compliance, safety management and emissions reductions.

Fluenta products will be sold and implemented by TDI into operators in the United States, including: Maryland; Delaware; Eastern Pennsylvania; New Jersey; SE New York; New York City and Long Island. TDI was keen to work with Fluenta due to its technical expertise, commitment to excellence, and product accuracy.

The agreement follows successful Colorado Engineering Experiment Station (CEESI) certification of Fluenta flare gas meters, which were shown to perform with an uncertainty of less than three per cent (http://www.fluenta.com/wp-content/uploads/2016/09/CEESI_Testing_final_WEB.pdf) without prior calibration, even at low velocity.

Jim Pletcher at TDI, commented: "Fluenta's flare gas meters are the most accurate and reliable on the market. Adding them to the TDI offering will give operators better access to the technology they need to meet and exceed increasingly stringent regulatory requirements."

Tom Pugliese, Vice President Americas at Fluenta, said: "TDI brings a wealth of knowledge on ultrasonic flow measurement. The company is a trusted advisor to its customers and the relationship will support continued expansion of the Fluenta customer base in the North East USA."

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About Fluenta:

Founded in 1985 Fluenta is the global leader in flow sensing, measurement and management using ultrasonic technology. The company serves the chemicals, petrochemicals and oil & gas markets, where it is the leader in European off shore flare gas monitoring. Fluenta originates from Norway and has offices around the world, including the UK, Poland, Norway and the USA.

www.fluenta.com

About Technical Devices:

Established in 1987, Technical Devices (TDI) has developed a reputation as a solution-oriented manufacturer's representative for projects such as chemical, petro chemical, pharmaceutical, municipal

water and waste water plants, power, and building automation. Operating across the Mid-Atlantic States from South-Eastern New York State to Washington DC, TDI employs degreed engineers as account managers to provide complete technical support alongside the sales and service departments. Focused on product excellence, TDI works diligently to provide its customers with the best solutions.

www.tdi-pm.com

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