

# PSTG Ltd partners with Next Connex to provide Co-location Services

Submitted by: Sprint Marketing

Wednesday, 30 November 2016

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30th November 2016. London based IT solutions firm, PSTG has joined the Next Connex Channel Partner Program (<http://www.nextconnex.com/channel-partner-directory/pstg/>) extending its network of data centre facilities in the UK.

Next Connex build, design, and support high performance network infrastructure. They deliver high capacity, low latency connections over their own core fibre-optic network, which can be extended to reach any UK Data Centre. Next Connex's 'Open Access' model, with access to over 200 carriers, as well as direct connections to public cloud providers, ensures that PSTG customers have the widest possible range of connectivity options and services available within its data centres.

"PSTG have been working with businesses for over 6 years helping them with their Digital Transformation, and transition to and from the Cloud. All of our customer projects begin with a business goal that we help them achieve using 'best of breed' IT Infrastructure and services. Our relationship with Next Connex means that we can offer a vast array of options for connectivity and services that support their digital strategy" said Colin Woods, at PSTG.

By harnessing the relationships PSTG have with all of the main technology vendors, customers have access to the best commercial terms for hardware procurement to maximise the cost benefits of moving into a co-location environment.

"Helping our customers seamlessly migrate to a data centre facility, such as Next Connex is a priority for us, so we offer services around project design and delivery, database migration, auditing and penetration testing. Connectivity is critical for business – to be always-on and to be able to connect to a network of data centres that house a wide array of carriers and Cloud Services is critical to a business's productivity and future growth" added Colin.

## NOTES TO EDITORS

### About PSTG

PSTG designs and delivers IT services to mid-market and enterprise organisations. With a wide breadth of technical expertise and technology partnerships we deliver tailored solutions to ensure businesses benefit from increased capability, reliability and performance, whilst operating as efficiently and profitably as possible.

PSTG can provide an array of services that includes cloud solutions, storage, security, wireless, VoIP, infrastructure platforms and VDI solutions.

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