

Eurostop has best year ever for Tenant Sales Management System with increased automation for Mall owners

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Innovative Shopping Mall solution hits new highs for Eurostop in Singapore with three new high profile customers within the last year

New functionality within Eurostop's market leading Tenant Sales Management System(TSMS) has helped to secure agreements with three new shopping malls in Singapore. Tenant Sales Management System is an innovative solution that enables mall owners and landlords to collect sales data from tenants in order to calculate the rental due, based on sales. The solution operates seamlessly for the retailer, providing instant, up-to-date information to the landlord.

New in 2016 is the facility for the mall owner to generate invoices automatically based on the tenants' Gross Turnover (GTO) and store square footage. The system is hosted by Eurostop and is designed to meet secure data standards. The system infrastructure also uses Wi-Fi access, so that there is no requirement for cables – very important when retro-fitting a solution to an entire building.

Hew Poh Yin, Managing Director, Eurostop China, commented; "Managing tenants can be a challenge for mall owners, particularly when it comes to calculating the rent due based on sales. By linking the tenants' EPOS systems to the TSMS, and using Eurostop e-cubes to report on the tenant sales, the landlord is confident that they are getting the correct data on which to base their business decisions, and the retailer can rest assured that the information is processed automatically."

"Our innovative approach to managing tenants has been very well received by mall owners in Singapore and we are now gaining significant market share. Our first client was Frasers Centrepoint and we have recently also signed agreements with Tanjong Pagar Centre (GuocoLand), Katong Square and SingPost."

Eurostop provides sales and support to customers across Asia from its offices in Shanghai and Xiamen in China, Kowloon, Hong Kong and Singapore.

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About Eurostop

With over 25 years' experience, Eurostop provides a range of products and services to help retailers of all sizes in the fashion, footwear and lifestyle sectors manage their business. Founded by retailers Eurostop demonstrates time and again its deep understanding of the issues that retailers face every day.

Eurostop solutions manage EPOS, stock control, merchandise, fulfilment, warehouse picking and packing, and footfall. To ensure that retailers get the best out of the systems and keep on top of their business, Eurostop provides a range of easy to use analysis and reporting tools. Eurostop systems integrate with all the major ERP and e commerce platforms, providing customers with a truly best in class approach.

People use Eurostop's systems in over 30 countries worldwide, and are supported from operations in London, Singapore, Shanghai, Xiamen and Hong Kong. High profile customers include: ANTA, Aquascutum, Ann Summers, DAKS, Erke, FatFace, Help for Heroes, Joseph, Marks & Spencer, Missguided, Pavers Shoes, Pretty Green, Pentland Brands Plc, Trespass and many more.

For more information visit: EUROSTOP (<http://www.eurostop.com>) or contact:

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