

# Mayflex Welcomes Ben James to the Security Sales Team

Submitted by: Mayflex

Wednesday, 1 November 2023

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October 2023, Mayflex (<https://mayflex.com/>), the distributor of Converged IP Solutions, has appointed Ben James in the role of account manager for Converged Technology with an emphasis on IP Security.

Ben joins Mayflex (<https://mayflex.com/>) from Motorola Solutions where he was a Regional Sales Manager, prior to that he has worked in various sales management roles within technology companies.

Adam Herring, Director of Sales for Security at Mayflex commented, "We are delighted to welcome Ben to the team, he has good security knowledge and experience, especially around the Motorola brands including Avigilon Unity and Alta and Pelco, he's also the right fit for the team with passion and enthusiasm to provide the best service and support. He will be predominately covering accounts in the Southwest/Midlands as well as covering several National accounts."

Adam continued "As well as promoting and supporting Avigilon Unity (<https://mayflex.com/brands/avigilon-unity>), Avigilon Alta (<https://mayflex.com/node/17838>) and Pelco (<https://mayflex.com/brands/pelco>), Ben will also be getting up to speed and supporting customers with their Axis (<https://mayflex.com/brand/axis>), Hikvision (<https://mayflex.com/brands/hikvision>), Milestone (<https://mayflex.com/brands/milestone>), Mobotix (<https://mayflex.com/brands/mobotix>), Paxton (<https://mayflex.com/brands/paxton>), Secure Logiq (<https://mayflex.com/brands/secure-logiq>), Suprema (<https://mayflex.com/brands/suprema>) and Wavestore (<https://mayflex.com/brands/wavestore>) requirements, together with a full suite of infrastructure products from Excel (<https://mayflex.com/brands/excel>) to provide customers with the total installation solution."

Ben commented, "Having worked closely with Mayflex in my previous role, I'm excited to join the company and have access to a wider range of products and solutions to support my customers. I'm looking forward to meeting and getting to know my colleagues and then getting out to meet the customers in my area."

Adam concluded "In the first few weeks Ben will undergo a comprehensive induction to bring him up to speed on everything that is Mayflex and particularly around our security business. For anyone needing to contact Ben, he will be available at [ben.james@mayflex.com](mailto:ben.james@mayflex.com) or mob 07787 527376."

For further details on the full range of security products distributed by visit the Mayflex website (<https://mayflex.com/>).