

# XACCT Ships BSS Integration Pack for DST Innovis' Intelecable

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## New Solution Allows Rapid Integration Between XACCT N2B Platform and DST Innovis' Broadband Billing and Customer Management System

Reading, March 28, 2001—XACCT Technologies, Inc., the leading provider of business infrastructure software solutions for IP networks, today announced the availability of the XACCT BSS Integration Pack for DST Innovis' Intelecable™ customer management and billing system for converged voice, video, and data services. The software allows broadband service providers (such as cable multi-service operators) to implement a complete end-to-end solution for Internet services quickly and cost effectively.

Service providers using the combined XACCT/Intelecable solution can now deploy new data services, provision new customers, accurately plan for capacity modifications, minimise customer churn and detect fraudulent usage. XACCT developed this integration pack based on its experience in successfully deploying the XACCT/Intelecable solution at a major broadband customer site. The integration pack now allows other joint customers to immediately benefit from this field-proven, off-the-shelf solution.

"Intelligent usage information of all services is vital in today's highly competitive environment," said Scott Adler, vice president of product marketing for DST Innovis. "Without this information and an intelligent way to apply it to their businesses, ISPs are literally flying in the dark. This integrated solution allows Service Providers to quickly set up a system that will provide visibility into all parts of their networks. They can use this knowledge to develop and deploy value-based services, improving the profitability of their operations."

"Service providers today face far too many competitive challenges and cannot afford to run their businesses without a clear understanding of how their networks are being used," said Anil Uberoi, senior vice president of marketing and business development at XACCT. "Not only is being able to gather intelligent usage data critical, so is the ability to instantly provision new users to avoid losing valuable revenue between the time they sign up and the time it usually takes to fully provision the services. The value-based billing and immediate user-provisioning functionalities of the XACCT/DST Innovis solution make it especially easy for service providers to profitably manage the rapid growth in today's market."

## Back-Office Infrastructure for Converged Services

The new Integration Pack combines XACCT's comprehensive data collection and automated account provisioning capabilities with DST Innovis' Intelecable customer management and billing system for converged services. XACCT's "Network-to-Business" (N2B™) platform gathers and aggregates data from all relevant network and service elements and creates eXtensible Detail Records (XDRs™). The XDRs are formatted and passed to DST Innovis' RAMPS real-time rating system, which provides fast, flexible rating of records for cellular, wireline, data, and Internet services. Once rated, records are passed to the Intelecable system for transaction processing and billing. Intelecable supports video, voice, data,

and interactive services in multiple languages from a single relational database.

#### The XACCT Network-to-Business Platform

The XACCT N2B platform is the industry's first and only platform that provides a bi-directional, real-time link between the physical network infrastructure and the business support systems for network usage and automated service provisioning. The Network-to-Business platform allows service providers to understand how their networks are being used and then translate this knowledge into new revenue opportunities by developing and managing profitable value-based services.

#### About DST Innovis

DST Innovis, Inc. leverages 30 years as a market leader to provide innovative customer management and open billing solutions to the global communications and utility industries. DST Innovis' business solutions transform typical billing and customer care tasks into valuable and efficient communications, resulting in loyal customers, increased revenues and decreased expenses.

DST Innovis remains on the technological forefront and continues to be an industry leader by providing the latest customer management and billing solutions. The company maintains a strong network of alliances with industry leaders to ensure its systems are fully functional and continue to meet customers' needs. Headquartered in Rancho Cordova, Calif., the company has ten offices worldwide. More information about DST Innovis can be found at [www.dstinnovis.com](http://www.dstinnovis.com).

#### About XACCT Technologies

XACCT Technologies is the market and technology leader in intelligent business infrastructure software for Internet carriers and network service providers. XACCT's award-winning, carrier-class "Network-to-Business" (N2BTM) platform speeds time to market and time to revenue for new Internet services while lowering service provider costs. XACCT offers the industry's first and only platform that enables real-time data capture and enhancement; seamless integration with any upstream business or operations application; and instantaneous, flow-through service provisioning. With offices around the globe, XACCT has more than 60 customers, including Bell Canada, British Telecom's Manx, Broadwing, Cable & Wireless, COLT, Digital Island, Global One, Genuity (formerly GTE), Interland, Mannesman Ipulsys, Siemens, TV Cabo, Verio, and WorldCom.

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