

REQUISITE TECHNOLOGY ADDS CONTRACT APPLICATION TO CONTENT MANAGEMENT PLATFORM

Submitted by: Golin

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New eMerge(Contract Manager Module Helps Suppliers and Buyers Build and Maintain Unique Relationships in Online Supply Chains

LONDON, UK - 24 April, 2001 - Requisite Technology(tm) Ltd., today announced the availability of the Contract Manager add-on module for the eMerge Content Management system. The newly released module empowers catalogue administrators to manage contract information, advanced pricing models and catalogue items from within a secure staging environment.

The eMerge Content Management system provides suppliers, buyers and marketplaces with a catalogue content management system that is easy-to-use and benefits all members of the online supply chain. The new eMerge Contract Manager module provides a simple, single point of administration for pricing and contract information - supporting multiple pricing scenarios to meet customers' individual needs, all within a secure staging environment.

"This is an example of our commitment to enabling suppliers to become viable participants in online commerce, yet every organisation in the online supply chain realises real business benefits with the system," said Mike Neal, chief technology officer of Requisite Technology. "Suppliers benefit by bringing to the Web their unique relationships with buyers, thus avoiding commoditisation. Buyers have online access to their negotiated pricing models with their suppliers, and marketplaces benefit through increased participation and transactions."

For suppliers, the eMerge Contract Manager offers the ability to export product information with customer-specific pricing models in multiple XML formats to marketplaces and buyers using commerce platforms from Ariba, Commerce One, Oracle, SAP and others. Marketplace customers can assign contract information and pricing models to product data from multiple suppliers within their eMerge systems.

Buying organisations also benefit from the eMerge Contract Manager, gaining the ability to create for suppliers specific contracts and pricing information, and organise that information in multiple formats for use in a production catalogue environment. Buyers also can allow suppliers to self-author contract and pricing information in a hosted environment, providing a single point of administration for content, contracts and pricing.

The eMerge Contract Manager links pricing models to products and services via Requisite's patented BugsEye? Finding Engine, a database extract wizard, SKU list or pricing files. Using the eMerge Contract Manager, supplier and buying organisations can merge and export data - product information, pricing and contract terms-into a user-specified XML format for loading into their production catalogue. Product data with price models attached can then be exported into a production environment in multiple XML formats.

The eMerge Contract Manager Features and Benefits:

* Secure: Catalogue administrators access only the contracts they control, as well as the catalogue items

associated with those contracts and the approved pricing models.

* **Efficient:** Catalogue administrators manage their own content and the export features enable "create once, run anywhere" functionality to popular platforms-Ariba, SAP, Oracle and CommerceOne.

* **Easy-to-use:** The content management system is designed for the user, and replaces disparate systems-cutting overhead costs, training-time and errors.

* **Flexible:** Catalogue administrators create multiple pricing models tied to one contract header with contacts, billing, shipping and term dates. All contract details can be linked, regardless of the number of suppliers, pricing models or rules.

Upcoming versions of the eMerge Contract Manager are scheduled to include functions that will enable global online marketplaces through multiple currency support, price rule logic, a shipping module and taxation.

About Requisite Technology(tm), Ltd.

Requisite Technology enables e-commerce companies to organise product and service information for consistent Web-based finding and buying. Headquartered in Westminster, Colo., with operations in Toronto, London and Germany, Requisite's solutions are deployed on desktops in more than 15 countries. Find out more at www.requisite.com.

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