

Marimba Strengthens Channel Sales Capabilities and European Operations

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Appoints Two Executives to Strategic Sales and Management Positions

Marimba, Inc, a leading provider of systems management solutions built for e-business, today announced the appointments of two executives to strengthen the company's channel sales capabilities and European operations.

Chris Hessler was named vice president of channel sales, reporting directly to John Olsen, president and CEO. Adrian Rayner was appointed vice president and managing director of Europe, reporting to Matt Thompson, Marimba's vice president of worldwide sales.

"Our management team will provide the leadership, resources and focus needed to meet our goal of profitability by the fourth quarter of 2001," said Olsen. "With the addition of Chris and Adrian, we're poised to build on our success, and to expand our sales reach and technology into new industries and markets. Both Chris and Adrian will be valuable assets to Marimba as we continue to enhance our position in the systems management market."

In his new role at Marimba, Hessler will be responsible for extending the reach of Marimba's offerings by developing and managing new sales channels. Hessler has extensive experience in sales management and business development. He served most recently as senior vice president of business development and co-founder of SpinCircuit, Inc. Prior to that, Hessler spent nine years at Cadence Design Systems, Inc., where he served consecutively as vice president of North American sales, vice president of worldwide field operations, and vice president of financial planning and analysis. He holds a B.A. in Economics from Santa Clara University and an M.B.A. degree from San Jose State University.

Rayner will be based in the United Kingdom and will be responsible for Marimba's European operations. He is a veteran software and services executive with 20 years of sales and management experience in software, hardware and consulting services. Rayner served as vice president, Europe, of IntelliCorp Inc, the specialist SAP consultancy. Under his guidance, Europe expanded significantly, and was consistently the best performing region for the company. Before joining IntelliCorp, Rayner was the UK sales director of Boole & Babbage, where he consistently exceeded performance targets and took the UK to best performing region in Europe. During Rayner's early career he worked at various blue-chip companies, including Marconi and

Philips Business Systems. Rayner has a Bachelor of Science degree in Electronics with First Class Honors from King's College, University of London.

About Marimba

Headquartered in Mountain View, Calif., Marimba, Inc. (Nasdaq: MRBA) provides systems management solutions built for e-business. From change management to performance management software, Marimba's extensive Internet expertise allows Global 2000 companies to better manage their resources, increase efficiency and reduce costs. For more information, please call +44 118 949 7060, or visit our web site at www.marimba.com.

This press release contains forward-looking information within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, and is subject to the safe harbors created by these sections. These forward-looking statements concern, among other things, Marimba's goal of attaining profitability by the fourth quarter of 2001; Marimba's ability to build on its success and expand its sales reach, sales channels and technology into new industries and markets; and Marimba's ability to enhance its position in the systems management market. Those results are subject to a number of risks and uncertainties, including, without limitation, the performance of the executives mentioned above; the possible changes in the roles and focus of members of Marimba's management; the ability of Marimba to manage its costs against uncertain revenue expectations; the potential for a decrease in net revenue which may be caused by delays in the timing of sales and the delivery of products and services; the timing of an economic recovery and the possibility of further deterioration in the economic environment; fluctuations in customer demand; challenges associated with expanding Marimba's sales reach; Marimba's ability to retain and hire key personnel; Marimba's dependence on the success of its existing products and the market acceptance of its planned new products; competition from other vendors; Marimba's need to increase to third-party distribution and other reseller and channel relationships; the operational, technical and strategic challenges Marimba faces in developing new products and enhancing its existing products; and general economic, technological and market conditions, which could affect the level of demand for systems management solutions in general and Marimba's products in particular. Actual results may differ materially due to these and other factors. The matters discussed in this press release also involve risks and uncertainties described from time to time in Marimba's filings with the Securities and Exchange Commission (SEC). In particular, see the Risk Factors described in Marimba's most recently filed Annual Report on Form 10-K and Quarterly Report on Form 10-Q, each as submitted to the SEC and as may be updated and amended with future filings or submissions. Marimba undertakes no obligation to release publicly any updates or revisions to any

forward-looking statements contained in this press release that may reflect events or circumstances occurring after the date of this press release.

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