

# ENTERASYS NETWORKS™ NAMES NEW EUROPEAN PRESIDENT

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Gerard Vivier to Drive European Enterprise Sales & Revenue

NEWBURY, ENGLAND -- Enterasys Networks™, a leader in secure, available and mobile enterprise communications solutions, today announced the promotion of Gerard Vivier to President of EMEA (Europe, Middle East and Africa) Sales, effective immediately. With this new appointment, Vivier will have overall responsibility for the EMEA sales operations and will report to Enterasys' Chief Operating Officer, Jerry Shanahan.

Gerard Vivier most recently held the position of Vice President of Sales for Northern and Southern Europe and was instrumental in growing the region by 45 percent. Replacing Jim Sims, now the newly appointed Senior Vice President of U.S. Sales based in North America, Vivier will focus and drive the European Enterasys team encompassing 350 staff and over 500 channel partners.

"Through his proven track record, Gerard has demonstrated the necessary ability, tenacity and management skills required to drive EMEA revenue as Enterasys continues to march toward independence and beyond," said Shanahan. "I am delighted with Gerard's promotion and look forward to the continuation of EMEA success under his executive leadership."

Vivier has more than eight years experience with Enterasys Networks and Cabletron Systems, with his previous role marking his return to Cabletron after four years with Racal Datacom. Prior to that he served as a Cabletron Country Manager in several Western European regions beginning in 1990. Vivier has spent 25 years working in the IT industry and he holds a BSc degree in electronics.

About Enterasys Networks

Enterasys Networks is a new type of company that combines a single market focus with a strong technology heritage to provide communications infrastructures for enterprise-class customers. Enterasys' networking hardware and software offerings deliver the innovative security, availability and mobility solutions required by Global 2000 organizations, coupled with the industry's strongest service and support. Based in Rochester, New Hampshire, Enterasys is backed by Silver Lake Partners and Cabletron Systems (NYSE: CS), and was named a "Company to Watch in 2001" by CIO Magazine. For more information, visit [enterasys.com](http://enterasys.com).

This release may contain projections or other forward-looking statements regarding the future financial performance of the Company or other future events and circumstances. Such forward-looking statements by their nature involve risks and uncertainties, and actual results or events could differ materially.

Risks that could cause actual events or results to differ materially from those in described in the projections or forward-looking statements include business disruption and market perceptions associated with the Company's plan to transform its business into four independent operating subsidiaries, as well as risks associated with competitive conditions, pricing and margin pressures as a result of product shifts and changes in market dynamics, greater use of, and expenses associate with, distributors and resellers, limited management resources, the Company's acquisition strategy, volatility in the stock

markets and market valuations being placed on communications infrastructure and service companies, technological changes, intellectual property protection and related issues, dependence on suppliers and contract manufacturers, and potential volatility in operating results, among others. For a more detailed discussion of these and other risks and uncertainties related to the company's business, please refer to the Company's most recent filings with the Securities and Exchange Commission, including the Company's most recent annual report on Form 10-K, and the Company's other recent reports on Form 10-Q and Form 8-K.

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