

# Intec and Compaq team up to provide revenue-enhancing billing solution to Hungarian PTT, Matav

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- Deal endorses Interconnect as a preferred billing system, setting a precedent for Compaq affiliates
- Underlines Intec's growing presence in major Eastern Europe fixed and GSM carriers

March 7th, 2002: Intec Telecom Systems, a world leader in Operations Support Systems for the telecommunications industry, and Compaq, one of the world's largest integrators of IT solutions, have announced that Matav, Hungary's national PTT, has gone into production with Intec's Interconnect™ billing product. As part of a partnership deal with Intec, Compaq recommends, delivers and installs Interconnect to its global telecoms customers. The software will ease Matav's intercarrier billing process, enabling the company to charge operators and service providers for using its network and facilities.

"Intec's Interconnect solution, combined with Compaq's excellent hardware, provides us with the information and revenues we need to maintain our leadership position in Hungary's telecommunications market", says Laszlo Harsanyi, Billing Director for Matav. "The billing platform is a success and we feel confident about our capabilities for revenue optimisation despite increased competition in the newly liberalised economy."

Intec worked closely with Compaq to install the billing platform within the required timescale, while helping to manage the integration of the billing system on Compaq's AlphaServer. Matav currently manages 9 million CDRs daily with the new billing platform, with minimal time delay. The company predicts that the open economy will help to increase that number to 24 million CDRs by 2002 and over 48 million CDRs by 2004.

"Interconnect is a specialised area of telecommunications and very few companies have the capability to meet the demands of Matav's network", explains Tamas Kovacs, consultant at Compaq. "The decision to use Intec's Interconnect solution was relatively easy to make. As the global market leader, Intec has the experience to offer cost savings and to ensure the least level of risk to the network."

Intec's CEO, Kevin Adams, said " Working closely together with Compaq, Intec has created a billing platform that has the flexibility and sophistication to improve and protect Matav's revenue creation in

Hungary's open telecoms market. The successful integration sets precedence for further business deals with companies in this region.”

\* A case study is currently being developed to provide more information about Matav and its involvement with InterconnectT.

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#### About Matav

Matav is the major telephone incumbent in Hungary, offering fixed line, data transmission, value-added services, and mobile communications. The company has the largest capitalisation on the Budapest stock exchange and has invested over US\$ 3.1 billion since 1994. It is also the only regional telecommunications organisation with shares listed on the international stock exchange. In 1998 Matav was awarded the Financial Times Global Telecommunications Award for the Most Competitive National Carrier. In 2001, Matav's stakeholding company Westel, won first place at the European Foundation for Quality Management (EFQM) awards in Belgium.

For more information about Matav please visit the website at <http://www.Matav.hu>

#### About Compaq

Compaq Computer is one of the world's largest integrators of IT solutions. The company designs, manufactures and markets hardware, software, solutions and services for the NonStop™ Internet world. Compaq provides industry-leading enterprise computing solutions, fault-tolerant business-critical solutions, networking and communication products, commercial desktop, portable products and consumer PCs.

The products of the company include business-critical servers, industry-standard servers, storage products, desktops, portables, monitors, Internet access devices, life-cycle management products, desktop PCs, printers and related products. Customers of the company include business interests, home users, government and educational users. The company operates in North America, Asia-Pacific, Japan, Latin America, Greater China, Europe, the Middle East and Africa.

For more information please visit the website at <http://www.compaq.com>

## Intec Telecom Systems

Intec Telecom Systems is a leading worldwide Operations Support Systems (“OSS”) vendor for fixed, mobile and IP/next-generation networks, with more than 285 customers for its products worldwide. Founded in 1997, Intec was listed on the London Stock Exchange (Code: ITL.L) in June 2000. Intec is the most successful supplier of packaged intercarrier billing and convergent mediation software, with more installations, and more major telecom operators using its solutions than any other supplier. Intec’s portfolio includes:

- Inter-venE™ -- telecom fraud management software
- Inter-mediatiE™-- convergent mediation solution
- Interconnect™ - inter carrier billing including CABS and ITU
- Maxi-routE™ - least cost routing solution
- Omni-chargE™ – billing for all types of non-call telecom services

Intec’s customer base includes, among others, AT&T, Axtel (Mexico), Avantel (Mexico) BellSouth, BellSouth Peru, Brazil Telecom, Cable & Wireless, Cesky Telecom (Czech Republic), COLT Telecommunications, EBT (Taiwan), France Telecom, Hutchison 3G, ITXC, Maroc Telecom, MCI Optus (Australia), Orange, Telecom Argentina, Telecom Italia, TPSA (Poland), Stentor (Canada), Swisscom, T-Mobile International, Telia (Sweden), Telkom South Africa, Telstra, US Cellular, Westel (Hungary), Worldcom and Verizon.

For more information on Intec Telecom Systems, visit the Web site at <http://www.intec-telecomsystems.com>