

Nettec Win £1m New Business in Corporate Portal Market

Submitted by: Nettec

Tuesday, 30 April 2002

Nettec plc, the content managed corporate portal specialist, is pleased to announce it has recently won contracts to the value of over £1million in the corporate portal market. The new contracts include projects in the Financial Services, Telecommunications and Retail markets. The projects are aimed at B2B Content, B2E Content, B2B Apps & B2C Content. One of these projects has already demonstrated a significant increase in revenue generation for the client.

Thomas Nikolopoulos UK MD of Nettec commented, " At Nettec we implicitly understand the value proposition of portals, the technology and the associated business benefits. We recognise that emerging enterprise portal technology is revolutionising the delivery of services to employees, customers and business partners. Nettec are committed to driving our clients success and continually improving their business relationships with their own employees, clients and partners. To support this, Nettec have made significant operational investments and formed strategic partnerships with market leading vendors. We transfer our knowledge and experience through delivering to our clients, what we consider to be among the best portal related solutions on offer in the UK. We provide businesses with a low-cost way of connecting people across geographical and organisational boundaries. Content personalisation alone, as part of a portal based self service strategy has real potential to significantly improve internal operations for our clients, as well as increasing the effectiveness of how they work and interact with partners and support their customers. By cleverly structuring and customising the presentation of our clients information or knowledge, we ensure that this can be easily transferred to the right people at the right time in the right way, strategically improving their competitive advantage."

~Ends~

Notes to Editor

About Nettec

Nettec plc designs, builds and supports content-managed corporate portals, partnering with the world's leading software companies, selecting best-in-class technology to deliver the most cost-effective business fit. Nettec's modular solutions, whether bespoke or off-the-shelf, can comprise content management, application integration, web services and application support. Nettec's award winning design and technical expertise encompasses web development, mobile communications, interactiveTV, J2EE and desktop technologies. A small selection of clients include: AXA Investment Managers, Deutsche Bank

AG, First Choice Holidays plc, Interflora, News International plc, Stockton-on-Tees, Borough Council, Superdrug and The Capita Group.

For further press information or photography, or to arrange an interview, please contact:

Sharon McKay - PR Manager
0208 255 4004 or 07748 156 921
Email: sharon.mckay@nettec.net
Or Email: contactus@nettec.net
Website: <http://www.nettec.net>