

INFORMATION BUILDERS ANNOUNCES RECENT POSITIONING IN THE CONVERGENCE OF BUSINESS INTELLIGENCE SUITES AND REPORTING

Submitted by: Citigate Communications (London)

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London, UK - November 26 2002 – Information Builders, the leader in enterprise business intelligence and real-time web reporting, today announced that a recent report by Gartner positioned the company in the leader quadrant in the forthcoming convergence of enterprise business intelligence suites (EBISs) and reporting.

According to the recent Gartner report entitled “Enterprise BI Suites and Reporting: Convergence at Last (September 10, 2002)” robust reporting and enterprise business EBISs have historically remained technologically distinct. However, it is becoming clear that these two domains — robust reporting and EBISs — are quickly converging due to customer demand. The report also showcases the perceived progress being made towards the convergence of EBIS/reporting by ten of the leading software vendors in this market, including Information Builders.

"Gartner's placement of Information Builders in the convergence of EBIS and reporting is testament to Information Builders' 27-year heritage built on the premise of providing excellent products and consistent customer service and support," said Gerald Cohen, CEO and president of Information Builders.

Criteria used to evaluate and rank the ten vendors in the Gartner report on Enterprise BI Suites and Reporting included usability, sophistication of formatting, OLAP viewing, Ad Hoc query, publishing/distribution and scalability amongst others.

About Information Builders

Information Builders is the leader in enterprise business intelligence and real-time web reporting. The company's WebFOCUS product -- the industry's most secure and flexible -- is able to meet all the reporting needs of the extended enterprise, ranging from analysts to power users to the widest-scale deployments for hundreds of thousands of users. Additionally, WebFOCUS' empowerment of organisations seeking to leverage all their data by accessing it all -- from legacy to data warehouse -- is unmatched.

Information Builders' award-winning technology has successfully provided quality software and superior services for 27 years to more than 11,000 customers, including most of the Fortune 100 and U.S. federal government agencies. Headquartered in New York City with 90 offices worldwide, the company employs 1,900 people, has over 350 business partners, and generated revenues exceeding \$300 million in 2001. For more information, go to www.informationbuilders.com.

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enterprises to select only those firms in the Leaders segment. In some situations, firms in the Visionary, Challenger, or Niche Player segments may be the right match for an enterprise's requirements. Well-informed vendor selection decisions should rely on more than a Magic Quadrant. Gartner, Inc. research is intended to be one of many information sources including other published information and direct analyst interaction. Gartner Inc. expressly disclaims all warranties, express or implied of fitness of this research for a particular purpose.

Press Contact:

Magdalen Bush/ Sonia Panchal

Citigate Communications

Tel: 020 7535 9955/54

Fax: 020 7535 9998

email: Magdalen.bush@citigatec.co.uk / sonia.panchal@citigatec.co.uk

Donna Land

Information Builders

Tel: 020 8982 4700

email:donna_land@ibi.com