

# SNIA EUROPE EXPANDS INTO BENELUX

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SNIA EUROPE EXPANDS INTO BENELUX <http://www.snia-europe.org>

London / Paris – 23rd January, 2003 -The Storage Networking Industry Association Europe (SNIA-E), dedicated to delivering storage networking architectures, education, and solutions for the IT community, has become more accessible across Europe. The SNIA-E has created two new committees, one for The Netherlands lead by Erwin Versleijen and one for Belgium & Luxembourg lead by Frank Ternest.

Daniel Sazbon, SNIA Europe Vice Chairman, says “SNIA Europe is expanding its geographical presence in Belgium, Luxembourg and The Netherlands, representing both vendors and end-users and showing the growing importance of storage networks across Europe”.

Through the work of regional committees, the SNIA-E aims to promote storage networking and deliver education and information to the widest possible audience.

Michel Grosbost, SNIA Europe Chairman, commented: “SNIA Europe is currently focussing on developing new end-user groups to gain from their combined experience in deploying and using storage networks. These groups will concentrate on the infrastructure of storage networks including Fibre Channel and IP storage as well as specific usage areas such as back-up and recovery, business continuance and virtualisation.” Michel continued: “We expect the newly formed groups to enrich and complement the existing committees in the UK, France and Germany.”

The Dutch and Belgian committees will promote SNIA storage education and certification, support local storage networking industry events and participate in speaking engagements. They will work with IT vendor, channel and end user communities.

The first SNIA-E Netherlands meeting is planned for early March 2003 and the committee will also be attending Storage Networking World Cannes 2003 with members of the Dutch storage community. For more information, email [netherlandschair@snia.org](mailto:netherlandschair@snia.org).

The SNIA-E Belgium and Luxembourg Committee meeting will be held in February, email [belgiumchair@snia.org](mailto:belgiumchair@snia.org). Frank Ternest will also be speaking at the Storage Conference in Belgium on 26th February 2003.

Interviews and photography available

Biographies

Erwin Versleijen, Chairman of The Netherlands Regional Committee SNIA-E  
Currently working for BMC Software as Field Manager in the Northern European Region (spanning everything between the Mediterranean Sea and the North Pole), responsible for the Storage-and Network Management and z/OS System Management solutions. Prior to this position - held for two years - Versleijen worked in the

local sales office for more than two years selling mainframe solutions into the Dutch finance and insurance market. Before joining BMC Software, Versleijen worked as Sales Manager Eastern Europe for a former daughter company of Samsung Electronics, where he also worked for three years to set up the Benelux distribution model. Versleijen has been in the ICT related industry for more than seven years. Versleijen studied Retail Management and is currently doing an MBA.

“Our main goal for 2003 is to set up a platform in The Netherlands for both industry players and end-users involved in the storage arena.” says Erwin Versleijen, chairman of The Netherlands committee.

Frank Ternest, Chairman of The Belgium and Luxembourg Regional Committee SNIA-E  
Mr Ternest has over 20 years experience within IT and is currently working as an independent consultant. Prior to this Ternest worked as a consultant and systems engineer for Information Centralised Technology (ICT) specialist, Jeeves Systems Group, Belgium. Before that Ternest worked in the Belgian Army IT Centre, from Analyst to Chief System Crew. In addition to his work, Ternest is a regular speaker at storage events.

Frank Ternest, Chairman of The Belgium and Luxembourg Committee says “The SNIA-E Belgium and Luxembourg Committee is a strong connection between the end-users and vendors in the storage, networking and security cross-domains. In 2003 we aim to establish an end-user subcommittee.”

#### About the SNIA

The Storage Networking Industry Association (SNIA) is a not-for-profit organization, made up of over 300 companies and individuals spanning virtually the entire storage industry. SNIA members share a common goal: to set the pace of the industry by ensuring that storage networks become efficient, complete, and trusted solutions across the IT community. To this end the SNIA is uniquely committed to delivering standards, education and services that will propel open storage networking solutions into the broader market.

For information, contact the SNIA Europe on +33 1 47 49 06 23 or via e-mail at [euoinfo@snia.org](mailto:euoinfo@snia.org) or visit the SNIA-E web site at <http://www.snia-europe.org>

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