

Nortel (Northern Telecom) to Supply ATM Switches to Global One

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MAIDENHEAD, UK--Nortel (Northern Telecom) has signed a contract to supply a new generation of ATM (Asynchronous Transfer Mode) switches to Global One, the world-wide joint venture of Deutsche Telecom, France Telecom and Sprint. The value of the contract has not been disclosed. Global One will be deploying a range of Nortel Products including Magellan Passport switches, Vector ATM switches and Magellan network and management tools. Jean Arnould, President, Global Operations at Global One, said: "We carried out extensive technical tests on the products from a number of vendors before choosing Nortel.

We were impressed with their leading-edge products which have already proved themselves in large global networks." Ian Craig, president, Broadband Networks, Nortel, said: "Nortel has worked with Global One and its shareholders - France Telecom, Deutsche Telecom and Sprint - for a number of years providing ATM and Frame Relay network solutions. It is very exciting to be among the major suppliers to Global One, one of the few players that can really claim to be a global supercarrier."

Global One offers a single source for the solution of voice and data needs of businesses, carriers and consumers around the world. Global One has more than 3,500 employees and over 1,400 points of presence in more than 65 countries. Nortel works with customers worldwide to design, build, and integrate digital networks for information, entertainment, education, and business, offering one of the broadest choices of network solutions in the industry. Nortel had 1996 revenues of \$US 12.8 billion and has approximately 70,000 employees worldwide.