

Vector Networks extends channel to Czech market

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PC-Duo Enterprise is now available from PilsCom in Czech Republic

Tamworth, Staffordshire, UK – 18th March 2003 - Vector Networks (<http://www.vector-networks.com>), a provider of desktop management solutions that reduce the cost of owning PCs, has appointed PilsCom, s.r.o. as its authorised Vector Channel Partner for Czech Republic. Based in Plzen, PilsCom is a value-added reseller that provides a variety of products and services to their clients that now includes the PC-Duo Enterprise desktop management software. The appointment follows extensive market research by Vector Networks into the Czech market-place.

Vladislav Krasny, Director of PilsCom, commented: “The Czech market is increasingly looking to invest in desktop management, especially remote control and helpdesk software. Vector offers us a market-leading product in v2 of PC-Duo Enterprise combined with an extensive support package to market, sell and support with first-class service to our customers.”

Lee Griffin, International Channels Manager, Vector Networks expanded: “Given the level of interest from the Czech Republic for PC-Duo Enterprise, it was essential for us to find a channel partner that had the technical expertise and sales and marketing resource to capitalise on the opportunities. PilsCom offer the right credentials and we are looking forward to a mutually rewarding relationship”

Vector Networks Product Line

PC-Duo Enterprise is an integrated suite of desktop management modules that provide centralised desktop management for reducing the total cost of PC ownership. PC-Duo Enterprise has a unique, modular architecture allowing organisations the flexibility to purchase and implement functional modules as required and avoid software overlap and unnecessary “bundle” purchases. The available suite modules are Remote Control, Inventory, Distribution, Metering, Diagnostics and HelpDesk solutions. Designed to run out-of-the box, PC-Duo Enterprise is easy to implement and can be deployed within days, not months like traditional system management tools. PC-Duo Enterprise offers an enterprise framework without the complexity or high price tag of other products in the market.

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About Vector Networks

Vector Networks Group specialises in the development and marketing of Windows-based desktop management software for the enterprise market. Through Vector’s ever-increasing reseller channel and direct sales, the company services customers in over 40 countries with software installed on over 3.5 million PCs. Vector Networks is positioned for exponential growth with its focus on acquiring products and companies with complementary technology. Development over the coming months will be high paced to provide additional modules that further expand the functionality of the PC-Duo Enterprise product.

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