

New Deal for Hargreaves Ductshops on Systemair Products

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A groundbreaking partnership between distributors Hargreaves Ductshops and Systemair of Sweden promises to deliver quality product, keen pricing and exceptional service for HVAC contractors. Peter Love, managing director of Systemair, explained, "We have plans to grow our business within the UK and have found in Hargreaves a partner equally ambitious and happy to take our product on a solus basis. Loyalty like this is rare in our trade and we are pleased to reciprocate with in-depth training for their staff and backup stocks so that customers get the best quality, service and value."

All Systemair products are made under ISO 9001 quality systems and are tested to relevant BS and AMCA standards. For more reassurance they carry the manufacturers full three year warranty. The range covers every need from plate mounted and short cased axial flow fans through to complete modular air handling units combining fans, filters, heater batteries and heat recovery units.

Systemair fans are designed for easy installation and use. Units are pre-wired, with plug terminated connectors. Efficient motors, with sealed bearings promote energy saving and long life. Fan blades are engineered to maximise airflow and minimise noise for greater user comfort. There are many special fans within the product range including high pressure centrifugal fans in tube, box and acoustic configurations.

Ductshop general manager Ian Frost commented, "This deal is unique within the HVAC sector and everyone gains. The biggest winners are our customers because we can offer quality, range, technical service and value in one complete package."

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