

BorderWare Adds New Cost-Effective Anti-Virus Option to MXtreme Mail Firewall

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BorderWare Technologies Inc announced an agreement with Kaspersky Labs, one of the leading data-security software vendors, to add the Kaspersky Anti-Virus virus scanning technology to the MXtreme Mail Firewall and to establish a radical new pricing model for perimeter virus control products.

Traditionally, email Anti Virus products have been licensed based on the number of users in an organisation. This results in increasing costs as new employees are hired, and significant management overhead in tracking license usage. The new Kaspersky Anti-Virus option changes all that by offering a fixed price of US\$1,200 on the entry level MX-200 appliance regardless of the number of users.

The MX-200 retails at US\$6,000, which means that for a total cost of only US\$7,200, an end-user can purchase a complete email security solution including warranty and 24/7 support with a leading virus protection solution, based on technologies from an acknowledged expert in the anti-virus industry. The MX-200 is capable of processing tens of thousands of emails per day and is suitable for many mid-sized organisations that may well be paying more for email anti-virus protection alone. The Kaspersky Anti-Virus option will also be available on the mid-range MX-400 appliance and on the enterprise level MX-800.

With the launch of the MXtreme Mail Firewall in September 2002, BorderWare Technologies set the standard for email security products. MXtreme protects email systems with a layered security model that guards against attacks at all levels, including operating system hacks, malformed messages, Spam, and employee misuse. MXtreme also provides a range of secure Web mail capabilities, including a generic service compatible with any email server, and secure services for Microsoft Exchange and Lotus Notes users. The new Kaspersky Anti-Virus option further establishes the MXtreme Mail Firewall as the leader in email security.

Peter Cox, International Vice President of BorderWare Technologies commented: "Email is the single most important network application and no organisation can afford to be without effective email security controls, this applies to a wide range of email specific risks but particularly to virus controls. Our agreement with Kaspersky Labs means that we can deliver industry leading anti-virus solutions in the MXtreme Mail Firewall at a very competitive price and bring truly effective email security within the reach of all users."

Vitaly Bezrodnykh, Kaspersky Labs Commercial Director said: "We are happy to provide the MXtreme customers with the cutting-edge virus protection technology that rely on Kaspersky Labs 14-year experience and unique knowledge. I strongly believe that the legendary reliability and cost-effectiveness of Kaspersky Anti-Virus will make the BorderWare Technologies' products even more competitive and the customers' security level even better."

BorderWare Technologies will be accepting orders for the new virus scanning option based on Kaspersky

Anti-Virus from the 1st May 2003, with delivery of this option starting shortly.

About BorderWare Technologies Inc.

BorderWare Technologies Inc., the first firewall vendor to obtain the Common Criteria EAL4+ Certification, is a private company headquartered in Toronto, Canada with offices in London; Frankfurt; Stockholm, Washington DC and San Jose. BorderWare develops and supplies easy-to-use, highly secure Internet Gateway products and services based on its unique, field-proven S-CORE technology. BorderWare's range of solutions includes Firewall Server, VPN client-server solutions, the Document Gateway™ and the MXtreme™ Mail Firewall.

About Kaspersky Labs

Kaspersky Labs is an international software-development company offering advanced products for protection against viruses, hackers and spam for a wide spectrum of customers from home users to enterprise-wide networks. For fourteen straight years the company has waged battle against computer viruses, allowing Kaspersky Labs to gain unique knowledge and skills and become a technology leader and acknowledged expert in the development of virus defences.

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