

Softrilogy Secures Contract For Prestigious Oxford College

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Integrated system will streamline St Antony's financial records and student billing details using Microsoft Business Solutions technology

READING – UK – 07 May 2003: Financial systems and software reseller, Softrilogy, has today announced that it has won a deal with St Antony's College, Oxford. St Antony's, a graduate Oxford College specialising in International Studies, will receive a specialist student billing and accounting system from Softrilogy based on Microsoft Business Solutions Great Plains software.

The Softrilogy-supplied system will enable St Antony's to track costing and billing information relating to student tuition fees, accommodation fees and charges for other services such as catering. It generates invoices, tracks payments, handles reconciliations and ensures students are charged the correct amounts at the appropriate times. All of this is handled automatically.

Microsoft Business Solutions Business partner, Softrilogy, won the deal after a lengthy evaluation process which saw St Antony's consider offerings from six other suppliers. The Softrilogy management team has considerable experience of working in the academic sector and this was a major consideration when the final decision was made to place the contract.

Based on the Microsoft Business Solutions Great Plains technology and using the Softrilogy Student Billing application, the system replaces a bespoke system that the college had been using for some years.

Allan Taylor, Bursar of St Antony's College Oxford, said: "Softrilogy's credentials and experience of working with the academic sector, coupled with the credibility and security of buying from Microsoft Business Solutions was an extremely attractive proposition. I am pleased to be working with Softrilogy and look forward to a happy and successful relationship."

Sejal Chandarana, Softrilogy Business Development Manager, stressed the value of working with Microsoft Business Solutions when starting to work with a new customer: "We were able to demonstrate to St Antony's that Softrilogy was the right supplier for them and that the Microsoft Business Solutions technology offers one of the safest investment options facing IT decision makers today."

Simon Edwards, Microsoft Business Solutions country manager for UK & Eire, said: "This contract win is an excellent illustration of the combination of the right technology and the right partner providing a class-leading solution for the customer. This is the compelling proposition offered by Microsoft Business Solutions and our partner channel. Everyone involved in winning this deal should feel proud of the work they have done."

The St Antony's project begins in earnest later this month and is scheduled to go live in time for the start of the next academic year.

For more information, press only:

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About Microsoft Business Solutions

Microsoft Business Solutions, a division of Microsoft, offers a wide range of integrated, end-to-end business applications and services designed to help small, midmarket and corporate businesses become more connected with customers, employees, partners and suppliers. Microsoft Business Solutions' applications optimise strategic business processes across financial management, analytics, human resources management, project management, customer relationship management, field service management, supply chain management, e-commerce, manufacturing and retail management. The applications are designed to provide insight to help customers achieve business success. More information about Microsoft Business Solutions can be found at <http://www.microsoft.com/uk/businesssolutions/>.

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