

# SKY IT GROUP AND INFORMATION BUILDERS DELIVER REAL-TIME QUERY AND ANALYTICS TO IBM iSERIES USERS

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Information Builders, the leader in enterprise business intelligence (BI) and real-time web reporting, announced today a strategic partnership with Sky IT Group, a leading provider of query/analytic services. The partnership will deliver high-calibre BI tools and consulting services for corporate users of the IBM iSeries platform. Featuring Information Builders' flagship BI application WebFOCUS, the Sky IT Group developed Sky Business Intelligence to go, a Web-based query and analytic solution that provides enhanced assessment and reporting capabilities for organisations using IBM iSeries servers.

Cost-effective and easy to use, Sky Business Intelligence to go combines superior hardware with WebFOCUS' user-friendly, Web-based interface for advanced reporting and analytics. The solution can be customised and pre-loaded with WebFOCUS' sophisticated technology or can be added to existing iSeries servers to leverage an organisation's technology investment. The scalable application can deliver advanced query and reporting to an unlimited number of iSeries end-users. Features include:

- Ad hoc reporting with no IT involvement
- Key performance indicators in "real-time" for quick assessment
- Exception alerts issued to users allowing for immediate action
- Integrated views of all corporate data, regardless of the source
- Ability to analyse data through an extensive drill-down process

"We deliver comprehensive solutions for the IBM iSeries platform that help organisations propel their businesses forward," said Jay Hakami, president of Sky IT Group. "Information Builders' WebFOCUS application is an ideal BI compliment for the iSeries platform as it delivers a comprehensive solution that is simple to implement, easy to maintain and delivers a low cost of ownership to our customers."

"The Sky IT Group and Information Builders partnership is a win-win alliance for the companies and for customers," said Gerald Cohen, CEO and president of Information Builders. "This relationship allows us to expand our IBM iSeries opportunities and provides iSeries customers a fast return on investment by overcoming data challenges quickly."

Sky Business Intelligence to go for iSeries includes hardware, software and expert implementation services and is able to deliver a lower total cost of ownership for small-to-medium-sized enterprises when compared to other server solutions.

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## About Information Builders

Information Builders is the leader in enterprise business intelligence and real-time web reporting. The company's WebFOCUS product – the industry's most secure and flexible – meets all the reporting needs of the extended enterprise, ranging from analysts to power users to the widest deployments for hundreds of thousands of users. WebFOCUS' empowerment of organisations seeking to leverage their data by

accessing it all – from legacy to data warehouse – is unmatched.

Information Builders' award-winning technology has successfully provided quality software and superior services for almost 30 years to more than 11,000 customers, including most of the Fortune 100 and U.S. federal government agencies. Headquartered in New York City with 90 offices worldwide, the company employs 1,900 people, has over 350 business partners, and generated revenues exceeding \$300 million in 2001. For more information, visit [www.informationbuilders.com](http://www.informationbuilders.com).

#### About Sky IT Group

Sky IT Group is a Premier IBM Business Partner, marketing and deploying web enabled Business Intelligence solutions on the IBM iSeries hardware platform. Located in New York City, Sky has helped companies nationwide leverage the data in their IT systems to significantly improve bottom line performance. Business Intelligence solutions from Sky IT Group have consistently delivered rapid paybacks and ongoing financial and competitive benefits. Sky also is a Titanium Channel Alliance Partner of Mercury Interactive, providing software quality assurance methodologies and testing services. Their focus is on software monitoring, functionality, performance, and scalability testing.

#### Press Contact:

Magdalen Bush/Sonia Panchal  
Citigate Communications  
Tel: 020 7535 9955/54  
Fax: 020 7535 9998  
email: [magdalen.bush@citigatec.co.uk](mailto:magdalen.bush@citigatec.co.uk)/[sonia.panchal@citigatec.co.uk](mailto:sonia.panchal@citigatec.co.uk)

Donna Land  
Information Builders  
Tel: 020 8982 4700  
email: [donna\\_land@ibi.com](mailto:donna_land@ibi.com)