

Linux specialist Trustix strengthens UK team

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IBM ISV TRUSTIX STRENGTHENS UK TEAM

Paul Walker joins Trustix as Technical Sales Manager for the UK

London, UK – 10th June 2003: Trustix (www.trustix.com), Norwegian turnkey security and infrastructure solutions specialists, has recruited Paul Walker as Technical Sales Manager for the UK. Paul's role will encompass dealing with all technical pre-sales enquiries from distributors, business partners and end users, both on and off-site.

Paul joins Trustix with 22 years experience in the IT industry and a proven background in implementing networks and professional services management, gained at Interface Solutions, working with a team of consultants and engineers. Paul is also experienced in implementing EPOS, multi-site, e-mail and CRM deployment with many corporate names. A certified Red Hat engineer, Paul also boasts considerable Windows knowledge, meaning Open Source, cross-platform and Windows technical enquiries are all taken in his stride.

Speaking on Paul's new role, James Dean, Sales Director of Trustix UK commented: "Paul Walker gives Trustix a really strong UK technical presence. This enables our partners to call on Paul to provide on-site evaluations and technical advice. Previous to joining Trustix, Paul had already attained certification on Trustix' software as part of his role as the Professional Services Manager at UK IBM Distribution Partner, Interface Solutions. Many of our IBM partners already know Paul and have been keen to call on his services at Trustix."

Paul comments: "I'm really looking forward to the challenges that Trustix offers. Their world-class products and services for the Linux market make the life of our clients considerably easier. I've a good understanding of cross-brand products both with hardware and software distributions, but lately have turned towards the Linux arena. This is a great area of growth and with my knowledge of how the IT industry works and the demands it has to fulfil, with Trustix, I am able to recommend the correct solutions to meet the needs our customers. "

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About Trustix AS

Trustix is a world-recognised vendor of solutions and tools for security and systems management on Linux. Trustix received the "Solution Excellence Award" from IBM for the Trustix Linux Solutions 2001. The Trustix Linux Solutions (TLS) suite is the first-and-only comprehensive solution set for enterprises seeking to benefit from the lower cost, flexibility, reliability and openness of the Linux operating

system – without sacrificing the simplicity and functionality of Windows products. All Trustix Linux Solutions are certified for and provided on IBM server hardware.

Trustix is a privately held corporation with solid financial backing from leading venture funds. Trustix is headquartered in Trondheim, Norway with offices in the UK, USA and Asia. For more information about Trustix and its infrastructure products, go to www.trustix.com

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