

# STAFFWARE AND SIEMENS BUSINESS SERVICES PARTNER TO DRIVE BPM IN FINANCIAL SERVICES, INDUSTRY AND GOVERNMENT

Submitted by: Harvard Public Relations Ltd

Tuesday, 29 July 2003

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Staffware, a global leader in Business Process Management (BPM) software, announces today that it has signed a partner agreement with Siemens Business Services in the UK and India.

Siemens Business Services operates principally within three key industries – the financial sector, government and general commerce industry. Strong growth is predicted in these markets for BPM and BPO solutions and the combination of Siemens' implementation expertise and Staffware's technology and market leadership will prove a compelling proposition.

Paul Welfare at Siemens Business Services, added: "Our specific focus on the financial, government and business industry sectors gives us detailed knowledge of customers' requirements in these areas. We have identified the demand for Business Process Management which, to enhance our solutions within this area, motivated us to seek out a partner whom we considered to be the strongest global player in the Business Process Management market."

Rob Glenn, MD of Staffware UK, said: "Siemens' reputation, both within the UK and globally, with their proven expertise and extensive client-base make them a perfect partner for Staffware. Together, we will deliver BPM solutions that allow more value to be extracted from existing IT investments and enable IT to be far more responsive to the needs of the business at a lower cost. Well-deployed BPM technology results in faster, cheaper and more manageable processes for a company and higher service levels for customers."