

# RENTSTORE ADDS SECURITY TO GIVE CEREBRAL PROTECTION STRATEGY FOR BUSINESS

Submitted by: Corporate Habits(Zequel.co.uk)

Monday, 4 August 2003

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RentStore Limited, the specialist network storage rental arm of Intelco Group plc., is expanding its product portfolio to include both internal and external IT security solutions. To date, RentStore has worked with resellers and suppliers to provide 'pay-as-you-use' for-use storage solutions that include hardware, software, implementation and consultancy costs.

The first security product being made available on rental is ESPÔ, an internal security solution from Iconium Limited. ESP runs agents on servers and workstations, alerting management to irregularities taking place on the internal network. ESP will be followed very quickly by a selection of desktop and server products plus firewalls.

Tim Wickes, Sales and Marketing Director of RentStore sees security and storage solutions being cerebral to business operations. "An organisation's information is critical to its operation. Without comprehensive security defences and business continuance solutions in place, the lights can be put out at a stroke. To protect core information, users need a 'cerebral' protection strategy that encompasses the latest and best storage and security hardware and software tools.

"Only by having continuous and evolving change, can an organisations IT assets be safe. RentStore encourages that change."

RentStore now offers over twenty-five hardware and software suppliers' products on rental. Suppliers include, RaidTec, KVS, ICONIUM, Procom, Legato, Iomega, ADIC and Plasmon.

There are two other companies within the Intelco Group plc. Intelco Limited, a specialist company dedicated to the design and management of supplier rental programmes, and RentalDirect, a web based company that acts as a shop window for Intelco's supplier clients with a wide variety of software and hardware solutions.

The Intelco Group was formed in 1987 and today has a wide end user customer base, with many in the public sector and Government, where capital budgets don't match the need for IT development, particularly in the area of eGovernment. Intelco is at : Intelco House, Whittle Parkway, Burnham, Slough SL1 6DQ

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