

eCUBE SYSTEMS signs agreement with Entelegen to provide representation in UK and Nordic for legacy transformation products and services

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LONDON, 9 September 2003: Entelegen, a leading provider of outsourced sales and market acceleration solutions to technology companies, has signed an agreement with eCube Systems of Montgomery, TX., to provide manufacturer's representative services in the UK and Nordic countries. Under the agreement, eCube Systems will receive a significant boost by utilizing Entelegen's team of sales professionals to sell its legacy transformation services to end-users and resellers.

The agreement follows eCube Systems' announced partnership with Entegri Solutions, also a client of Entelegen, to jointly provide secure DCE interoperability with contemporary architectures such as CORBA, J2EE and Web Services. It is anticipated that Entelegen will sell complementary solutions from both vendors to a common customer base, providing a comprehensive end-to-end solution to application and middleware security.

"eCube Systems has developed some invaluable products for corporations with large legacy deployments with a compelling ROI," says Ian Hendry, co-founder and director of Entelegen. "Their solutions and services fit precisely with what the corporations we are selling to are requesting. We have high expectations of this relationship being successful for eCube Systems, Entelegen and our mutual customers."

"Entelegen provides instant access to the caliber of professionals our customers deserve. We expect to be able to serve our customers more effectively by leveraging Entelegen," says Peter Marquez, VP of Marketing for eCube Systems. "Our relationship with Entelegen enables us to increase our presence in the UK and with Nordic markets. Moreover, it enhances our ability to help customers extend and extract the greatest ROI from their legacy systems."

ABOUT eCUBE SYSTEMS

eCube Systems enables companies to maximize return on technology investment by providing legacy transformation services, support and maintenance for enterprise systems that provide managed transitions to contemporary architectures. eCube delivers transformation and support services for strategic legacy technologies, such as Entera, COOL:Gen, NobleNet, and RPG/COBOL. eCube also provides NXTera™, distributed computing services for DCE, Linux, Unix and Windows®. The company is headquartered in Montgomery, Texas, with sales, operations and R&D facilities in Massachusetts, California and Ireland. www.ecubesystems.com

ABOUT ENTELEGEN

Entelegen is rapidly becoming Europe's leading provider of outsourced management, market acceleration, business development and sales solutions to technology companies establishing or re-establishing an international market presence. Clients include the BBC, Samsung and Thales as well as several leading specialist software vendors.

More information is available at the Entelegen website (www.entelegen.com) or by contacting Ian Hendry, director, at hendry@entelegen.com or on +44 (0)1252 720 635.

