

# LANkind Pioneers Migration from Novell to Microsoft for Royal College of Pathologists

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LANkind UK, one of the UK's leading providers of systems integration and consultancy services, has helped the Royal College of Pathologists to replace its Novell Netware-based IT system with a network running on Microsoft® Windows Server™ 2003. The project, which saw the complete withdrawal of Netware 4.2 from the College, has also seen the installation of a Storage Area Network (SAN) with 400Gb back up capability.

The SAN forms a major part of the College's forward-thinking strategy to implement an electronic document management system as part of its enhanced use of IT.

Paul Gloster, IT Manager for the Royal College of Pathologists, stressed the importance of investing in new technology which would reduce overall costs: "We wanted something that we felt would offer a good investment and there is a very large pool of Microsoft-qualified technicians in the market, which is something that gives you confidence. When it came to choosing the operating system, one of the conclusions I came to was that as Microsoft applications are so pervasive we would have a wider choice of document management applications when the time came for us to choose one."

Dawn Berends, Managing Director of LANkind UK, said: "This was one of the UK's first implementations of Windows 2003, and we were delighted to be involved. The College has shown great vision with its plans for electronic document management and with our engineering capabilities we have been able to bring that vision to life. We are a vendor-agnostic supplier and work to give our customers the solution that meets their needs."

Mark Tennant, Product Manager for Windows Server 2003 at Microsoft Ltd, said: "We are delighted to see Windows 2003 recommended for this project and pleased that the technology has been well received by the College. Introducing Windows 2003 as a core product will give the College much better value from its systems and have a dramatic impact on user productivity."

Stressing the importance of selecting the right partner for a project such as this, Paul Gloster said: "The choice of partner for a project like this is of paramount importance. I've been delighted with the way LANkind responded to our needs and then brought their own ideas to the table to ensure we ended up with a solution that is perfect for us."

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About LANkind

URL: <http://www.lankind.co.uk>

LANkind, established in 1993, has an enviable reputation in the networking services market. Over the last nine years, over 200,000 network users have benefited from LANkind's networking solutions. The company offers a broad range of services and products aimed at assisting in the delivery of IT, including network consultancy, strategy, design, implementation, technical support, training and helpdesk.

LANkind is a privately owned independent company, an arrangement that ensures clients receive unbiased advice regarding technology choice and implementation.