

inContext™ Launched

Submitted by: Systems Management International

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New IT Asset Management Solution Delivers Intelligent Business Knowledge Not Just Data

Pinpoints Where Savings Can Be Made

IT Infrastructure Management company, Systems Management International (SMI), has announced the launch of inContext™, a software and hardware auditing and asset management solution with a knowledge engine that delivers consultant grade reports, not just data listings. inContext™ produces the intelligent business knowledge that organisations need to manage their IT infrastructure more cost effectively.

Integrated within inContext's core hardware and software discovery audit technology are three intelligent business knowledge resources, providing specific analysis and advice on: software licensing, systems migration and total cost of ownership.

The software licensing function analyses where an organisation is over-spending or under-licensed and intelligently delivers vital knowledge that empowers an organisation to negotiate better deals from their software suppliers. A full range of other licensing issues, including suite and upgrade licensing, are covered. inContext™ also provides in-depth advice on best practice guidelines.

The inContext™ system migration resource measures how the current IT infrastructure would support new software, including the costs of necessary system upgrades and replacements. Different scenarios can be tested, including quantifying user downtime and engineer costs. This enables software migrations to be accurately planned and costed. Similarly a hardware upgrade planning tool enables users to generate comprehensive cost projections and forecasts which can be used as part of the budgetary process.

In addition to advising on the acquisition of new hardware and software, inContext™ includes a Technology Refresh option that advises users on how to ensure the best employment of existing IT assets. Those users who need extra processing power can be given it, often simply by reassigning PCs.

Advanced total cost of ownership reporting takes account not only of the direct costs of investment in hardware and software, but also the indirect costs including supporting the end user, lost opportunity costs of downtime and productivity barriers such as inadequate processes and inefficient hardware or software. Trends in data are identified, highlighting potential problem areas and their solutions.

Commenting on the launch, Phil Brooks, CEO of Systems Management International, said "inContext™

delivers a fresh approach to asset management. By providing intelligent business knowledge, of the level that you would normally expect only if you retained an experienced IT consultant, organisations will be empowered to make the very best use of existing IT resources and better plan any future investment. inContext™ will help them pinpoint accurately where savings can be made."

Significant thought has been given to usability too, with easy deployment across the network with no need to install a service on each client. Sophisticated support for remote users has also been built in such as setting the system to return data in small packets so as not to cause bandwidth problems. There is also a Query Wizard for quick and simple custom query creation, without demanding any knowledge of query language.

inContext™ is a fully scaleable solution and supports Windows and UNIX based systems for all sizes of organisation.

Ends

Photo available showing Phil Brooks, CEO of Systems Management International - contact leigh.richards@therightimage.co.uk

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Note to Editors

About Systems Management International www.sm-i.co.uk

IT Service and Infrastructure Management company Systems Management International (SMI) is headquartered in the UK, with an international presence delivered by offices in Europe, US and ASIA.

The company has been delivering ITIL based product and service solutions for over a decade with over 200 clients globally and has been a key contributor to the new ITIL SAM guidelines.

SMI has also been the top Remedy VAR in Europe for the last three years with over 40 Remedy clients currently under support contract.