

# Intec signs convergent mediation deal with Telenet Belgium

Submitted by: Intec Telecom Systems

Tuesday, 18 November 2003

---

Intec Telecom Systems PLC

London - November 18th, 2003 - Intec Telecom Systems, a global provider of Operations Support Systems (OSS) for the telecommunications industry, today announced a mediation software agreement with Telenet, one of Belgium's leading telecommunications, Internet and multimedia companies. As part of the deal, valued at close to one million euros, Telenet has installed Intec's Inter-mediate™ solution to enable the company to collect and process information on traffic carried over its network.

Intec has replaced Telenet's existing in-house mediation system with an innovative and effective platform. Its Inter-mediate™ solution offers the scalability and functionality to seamlessly support Telenet's increasing voice and IP traffic volumes, thereby providing fast and reliable billing records from a convergent platform. In addition, Inter-mediate™ provides the necessary flexibility to implement real-time, convergent mediation business rules for any billing model, thereby improving customer service and minimising time-to-market for new, value-added services.

Commenting on the deal Intec CEO Kevin Adams said, "Our contract with Telenet reinforces our position as one of the leading mediation vendors in the world.

With the installation of Inter-mediate™ Telenet has taken an important step in improving the delivery time for new services and leveraging its revenue

potential. We are confident that Telenet will witness a quick return on investment with Inter-mediatE as it is a future-proof, innovative product that offers fast and unequalled convergent support for all services and payment options from a single platform."

#### About Telenet

Telenet is the leading telecommunications, Internet and multimedia company on the Belgian market. Telenet offers services to both the residential and business market. For the former, Telenet makes use of the cable network of the intermunicipal companies. Telenet offers telephony services (via the cable network and CPS) and rapid Internet access for individual users. As for its business clients, Telenet offers telephony services (direct and indirect access), the Internet and rented lines - throughout both Flanders and Brussels. For more information on Telenet visit the website at: <http://www.telenet.be>

#### About Intec Telecom Systems

Intec Telecom Systems is an award-winning worldwide Operations Support Systems ("OSS") vendor for fixed, mobile and next-generation networks (ie. WLAN, 3G and IP), with more than 500 installations of its products worldwide. Founded in 1997, Intec was listed on the London Stock Exchange (Code: ITL.L) in June 2000. Intec is the market leader in intercarrier billing systems and convergent

mediation software, and a recent winner of the 2003 Global Billing Award - Best Overall Contribution, and Telestrategies '2003 Mediation Excellence Award'.

Intec's portfolio includes:

- \* Inter-mediatE(TM) - convergent mediation solution
- \* InterconnecT(TM) - intercarrier billing including US CABS and ITU
- \* Inter-activatE(TM) - flow-through provisioning and activation
- \* Inter-contenT(TM) - end-to-end content revenue management
- \* Intec Dynamic Charging Platform(TM) - a real-time pre/post-paid charging interface between the network and the back office
- \* Intec Advanced Services Framework(TM) - end-to-end management for advanced data services

Intec's customer base includes, among others, BellSouth, BellSouth Peru, Brazil

Telecom, Cable & Wireless, Cesky Telecom (Czech Republic), China Unicom, COLT

Telecommunications, EBT (Taiwan), Eircom (Ireland), France Telecom, Hutchison

3G, Maxis (Malaysia), Singtel Optus (Australia), Orange, Telecom Argentina,

Telecom Egypt, Telecom Italia, Tiscali, TPSA (Poland), Swisscom, T-Mobile

International, Telia (Sweden), Telefonica, Telkom South Africa, Telstra, US

Cellular, Westel (Hungary), Vodafone, VimpelCom (Russia) and Verizon. For more information on Intec Telecom Systems, visit the website at <http://www.intec-telecom-systems.com>