Poland's Tel-Energo buys integrated OSS solution from

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* Intec signs fourth deal in largest telecoms market in Eastern Europe

* Valued at over 2 million Euros

January 07, 2004: London/Warsaw - Intec Telecom Systems, a global provider of Operations Support Systems (OSS) for the fixed, wireless and IP/next generation networks, today announced an integrated OSS solutions deal with Tel-Energo, one of Poland's leading telecoms operators. Under the terms of the agreement Intec will supply the company with its InterconnecT™ and Inter-mediatE™ billing and mediation solutions to support the complex and diverse challenges of Tel-Energo's fibre optic network. Tel-Energo is Intec's first Inter-mediatE and fourth InterconnecT customer in Poland, making the country one of the biggest revenue earners for Intec's software solutions in Eastern Europe. Intec's new agreement with Tel-Energo is valued at close to 2 million Euros and includes licence and support fees.

"Intec's systems were selected over other suppliers for their ability to support all network types as well as provide the scalability we require for our telecommunication infrastructure", said Piotr Jonczyk, IT Director of Tel-Energo. "The flexibility of these world-class solutions will ensure that the billing system can grow with our needs without further upgrade requirements, providing us with the income to compete in Poland's competitive telecommunications market."

With proven performance and scalability, Intec's InterconnecT billing system will optimise Tel-Energo's inter-carrier billing revenue by allowing the company to charge other carriers and service providers for using its network facilities and services. The solution will also support the demands of Tel-Energo's growing network traffic, which will increase with Tel-Energo's nationwide expansion.

Intec's convergent mediation solution, Inter-mediatE, will provide the platform to facilitate the performance of InterconnecT. Compatible with fixed, wireless and IP networks, Inter-mediatE's real-time mediation capabilities will enable Tel-Energo to quickly collect, process and deliver information on the traffic passing through its network. This will be performed on a single mediation platform, minimising the support costs associated with running the system.

"Poland's telecommunications sector is in a state of rapid transition," explains Peter Deane, Intec's Managing Director for EMEA. "Pressure from the EU and the WTO has forced the state regulator, URTiP, to introduce new telecoms laws that will encourage fiercer competition and increase mobile and fixed penetration rates in Poland. Tel-Energo is responding to this new business environment by investing

in InterconnecT and Inter-mediatE. These solutions are specifically designed to support interoperability with other operators and to help carriers launch new services quickly and cost-effectively."

As a fully convergent solution, Inter-mediatE also allows Tel-Energo to use the same mediation system for both its present voice services as well as its planned introduction of next generation services.

 "Many Eastern European operators like Tel-Energo are facing the challenges raised by telecoms deregulation and EU membership requirements," said Kevin Adams, Intec's CEO. "Unfortunately most of their in-house billing and mediation systems are not prepared for these challenges since they have been designed for routing simple CDRs and therefore cannot cope with the significantly increased volumes of data from competing mobile and fixed carriers. Fortunately the integration of Intec's solutions will provide a sophisticated billing package for Tel-Energo's network. InterconnecT and Inter-mediatE are widely recognised as the very best OSS products on the market today and will offer the necessary flexibility and scalability Tel-Energo needs to achieve its expanding business requirements."

About TEL-ENERGO

TEL-ENERGO was founded in 1993 by Poland's state-owned Power Distributors and the Polish Power Grid Company (PSE). TEL-ENERGO is Poland's major alternative fibre optic network operator that with a 12,000 kilometre-long network. The company offers nationwide coverage with access nodes and co-location premises in all major Polish cities. It also provides leased digital high-speed national and international lines and voice services in the network. TEL-ENERGO is based in Warsaw and employs over 200 staff. For more information about TEL-ENERGO, please visit the website at http://www.telenergo.pl.

About Intec Telecom Systems

Intec Telecom Systems is an award-winning worldwide Operations Support Systems ("OSS") vendor for fixed, mobile and next-generation networks (ie. WLAN, 3G and IP), with more than 550 installations of its products worldwide. Founded in 1997, Intec was listed on the London Stock Exchange (Code: ITL.L) in June 2000. Intec is the market leader in intercarrier billing systems and convergent mediation software, and a recent winner of the 2003 Global Billing Award – Best Overall Contribution, and Telestrategies '2003 Mediation Excellence Award'.

Intec's portfolio includes:

· Inter-mediatE™ - convergent mediation solution

· InterconnecT™ - intercarrier billing including US CABS and ITU

· Inter-activatE™ - flow-through provisioning and activation

· Inter-contenT™ - end-to-end content revenue management

· Intec Dynamic Charging Platform™ – a real-time pre/post-paid charging interface between the network and the back office

· Intec ASF™ - end-to-end management for advanced data services

Intec's customer base includes, among others, BellSouth, BellSouth Peru, Brazil Telecom, Cable & Wireless, Cesky Telecom (Czech Republic), China Unicom, COLT Telecommunications, EBT (Taiwan), Eircom (Ireland), France Telecom, Hutchison 3G, Maxis (Malaysia), Singtel Optus (Australia), Orange, Telecom Argentina, Telecom Egypt, Telecom Italia, Tiscali, TPSA (Poland), Swisscom, T-Mobile International, Telia (Sweden), Telefonica, Telkom South Africa, Telstra, US Cellular, Westel (Hungary), Vodafone, VimpelCom (Russia) and Verizon. For more information on Intec Telecom Systems, visit the website at http://www.intec-telecom-systems.com

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