

HYPERION CERTIFIES BUSINESS PERFORMANCE MANAGEMENT SOLUTIONS ON IBM'S BUSINESS INTELLIGENCE INFRASTRUCTURE

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Extends Customer Investment; Speeds Adoption of Business Performance Management Among IBM Customers

LONDON, UK, January 14, 2004 – Hyperion (Nasdaq: HYSL) today announced that it has certified its leading Business Performance Management applications to support IBM's DB2 business intelligence infrastructure. This certification will increase availability and accelerate adoption of Hyperion Business Performance Management solutions for fast, cost-effective implementation by enterprises worldwide.

By certifying its applications to support IBM's DB2 business intelligence infrastructure, customers will be able to leverage their existing IBM business intelligence software investments to access the software industry's broadest solution set for achieving corporate transparency, accountability and improved performance.

In addition to implementation speed and ease, customers using Hyperion applications with IBM's business intelligence infrastructure will now receive full Hyperion service and support, ensuring that their applications are optimised for the IBM environment.

"We applaud Hyperion's certification of its Business Performance Management applications for IBM's DB2 business intelligence infrastructure," said Karen Parrish, vice president, Worldwide Business Intelligence Solutions, IBM. "For customers, this means that their technology investments are preserved and extended, and that they benefit from a reliable and well-engineered joint solution that can, together, provide added value."

Applications in Hyperion's Business Performance Management suite include:

Hyperion Planning, a planning, budgeting and forecasting solution for collaborative enterprise-wide financial and operational needs;

Hyperion Financial Management, an application that delivers global collection, financial consolidation, reporting and analysis, plus support for regulatory reporting compliance in a single, highly scalable solution; and

Hyperion Performance Scorecard, a strategic management application that enables organisations to communicate strategy, set targets, establish accountability and monitor key performance indicators using recognised scorecarding methodologies and industry benchmarks.

“This certification is another example of how Hyperion and IBM are working to provide more value to our customers, delivering solutions that enable global business leaders to take action, compete and lead,” said John Kopcke, CTO for Hyperion. “It’s also an example of the ways in which Hyperion and IBM are working together to help drive adoption of Business Performance Management technologies and practices as enterprise standards.”

Hyperion and IBM, partners since 1996, already share many customers who rely on Hyperion applications running on IBM’s infrastructure, which includes DB2, DB2 OLAP Server, DB2 Cube Views and WebSphere. As part of the ongoing partnership, Hyperion is working with both IBM’s Software Group and IBM Business Consulting Services to develop new Business Performance Management solutions that will combine the power and flexibility of Hyperion’s Business Performance Management applications with IBM’s software infrastructure. In addition to current solutions optimised for industries such as financial services, consumer packaged goods and telecommunications, the partners are focusing on solutions to help companies across all industries meet global compliance requirements.

Solutions combining Hyperion Business Performance Management software with IBM’s Business Intelligence infrastructure are available immediately from both companies.

About Hyperion

Hyperion is the global leader in Business Performance Management software. More than 9,000 customers rely on Hyperion software to translate strategies into plans, monitor execution and provide insight to improve financial and operational performance. Hyperion combines the most complete set of interoperable applications with the leading business intelligence platform to support and create Business Performance Management solutions. A network of more than 600 partners provides the company’s innovative and specialized solutions and services.

Headquartered in Sunnyvale, California, Hyperion employs approximately 2,600 people in 20 countries and

is represented in 25 additional countries through distributor relationships. Hyperion, together with recently acquired Brio Software Inc., generated combined annual revenues of \$612 million for the 12 months ending June 30, 2003. Hyperion is traded under the Nasdaq symbol HYSL. For more information, please visit www.hyperion.com/uk, e-mail enquiryuk@hyperion.com or call 01784 228015.

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Safe Harbor Statement

Statements in this press release other than statements of historical fact are forward-looking statements, including, but not limited to, statements concerning the potential success of anticipated product features, the anticipated product offerings and the potential market opportunities for business performance management software. Such statements constitute anticipated outcomes and do not assure results. Actual results may differ materially from those anticipated by the forward-looking statements due to a variety of factors, including, but not limited to the company's ability to retain and attract key employees, the successful and timely development of new products, the impact of competitive products and pricing, customer demand, and technological shifts. For a more detailed discussion of factors that could affect the company's performance and cause actual results to differ materially from those anticipated in the forward-looking statements, interested parties should review the company's filings with the Securities and Exchange Commission, including the Report on Form 10-K filed on August 13, 2003 and the Report on Form 10-Q filed on November 7, 2003. The company does not undertake an obligation to update its forward-looking statements to reflect future events or circumstances.

Hyperion is a registered trademark of Hyperion Solutions Corporation. All other trademarks and company names mentioned are the property of their respective owners.

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