

altoHiway chooses BlackSpider for anti-virus and anti-spam service

Submitted by: Perfectly Picked

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ISPs see the benefit of OEM opportunity

BlackSpider Technologies, a world-leader in e-mail content filtering services, today announced an OEM partnership with altoHiway, a leading ISP that supplies Internet Services exclusively to UK business customers.

Under the terms of the agreement, altoHiway will rebrand BlackSpiders leading-edge e-mail content filtering services as MailController. The service provider will offer MailController Anti-Spam and Anti-Virus services to its 7,000 business customers and through its reseller base. altoHiway is confident that it has chosen the ultimate e-mail security solution and is particularly pleased to be resolving the spam problem that its customers face.

We had a clear demand from our customers for an anti-spam solution that was extremely effective yet non-intrusive, commented Chris Wood, Director of Sales and Marketing from altoHiway. And from our perspective as an ISP, we wanted a service which would reduce the amount of unwanted e-mail that was travelling across our network.

We pride ourselves in only offering our customers premier solutions, continued Wood, so it was important to us that the solution we chose was best-of-breed, reliable and highly scalable. After evaluating several of the market-leaders, it was apparent that BlackSpiders MailControl service met all of our requirements and, particularly, we were impressed with its ability to offer the highest levels of spam detection. Having trialled the service internally first, we are confident that our customers will be delighted with the service when it is launched today.

John Cheney, CEO of BlackSpider Technologies commented, The growing tide of spam, that is still on the increase, seriously impedes business efficiency. We are delighted that through altoHiways MailController service, customers will be provided with an unbeatable choice for virus and spam protection services.

With BlackSpiders spam detection rates consistently at least 98%, we are confident that customers of MailController will see the benefits immediately," continued Cheney. "We are very pleased to have been chosen by altoHiway as their preferred partner and look forward to working together in the future."

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About BlackSpider Technologies:

BlackSpider Technologies (www.blackspider.com) is a managed services provider, focused exclusively on the provision of high-performance e-mail security solutions. BlackSpider delivers e-mail content filtering services to organisations, enabling them to block the growing tide of spam and e-mail borne computer viruses before they enter company networks.

BlackSpiders MailControl service requires no software or hardware and combines leading-edge technology with a world-class infrastructure and coverage 24 x 7. Customers choosing MailControl enjoy demonstrably higher levels of protection; retaining full control of their e-mail security whilst at the same time realising significant cost savings against managing alternative solutions in-house.

BlackSpider recently received £4.6m in funding from Cazenove Private Equity to fund its European expansion.

For sales information contact +44 (0)118 965 3700

About altoHiway

altoHiway is a UK-based service provider that supplies Internet Services exclusively to business customers. Established in 1994, altoHiway has 50 employees, a management team comprising of its original founders, and connects over 45,000 UK business people to the Internet. altoHiway provides end-to-end solutions implementing secure business networks.

altoHiway provides a specific range of solutions direct to larger organisation through its Enterprise Team and also offers exclusive packages for the SME sector through its Channel Business Team.

