

UPS Partnership Approach Powers Water Treatment

Submitted by: Marketing Projects (Chester and London)

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Major New UK Water Works Project Runs 24-7 Thanks To Riello UPS

Lloyd Morris Electrical Limited (LME) is an electrical engineering company specialising in the design, manufacture and installation of electrical distribution and control systems for both industrial and commercial projects. With technological advances constantly evolving, the company demands the very best service and products from its suppliers to satisfy the demands of its customers. Riello Galatrek is one of those suppliers meeting Lloyd Morris Electrical's needs.

By working closely with their customers and following a system designed to meet the requirements of ISO 9001, LME maintain a partnership with their clients based upon quality, trust and satisfaction. Tim Hopkinson, Director at Lloyd Morris Electrical;

"We pride ourselves on the relationship we develop with our suppliers and customers, we always try to work with them and develop that relationship. Once we have, they can see the quality of service we provide and are keen to support this."

Robin Koffler, General Manager of Riello Galatrek;

"It is important that customers see that everyone is working together to provide a seamless service using all the expertise available. That way, they are confident they are getting the best solution and service."

The IRIS Project

A prime example of LME and Riello UPS combining their respective skills is currently one of the largest projects for this type of work in the UK water industry. It is for a new waste water treatment works that is currently in the process of being built.

Tim Hopkinson of Lloyd Morris;

"This project is for the Isle of Man Government Department of Transport is similar to the one we undertook for the Cardiff Waste Water Partnership. We are providing all the electrical installation and the system integration for the first phase, a new treatment facility at Meary Veg, near Douglas. This contract as a whole is called the IRIS Project and is a massive construction contract across the entire island."

He continues: "The project as a whole is likely to span a further five to ten years, with around seventy pumping stations ultimately to feed the Meary Veg Treatment Works. Integration is the key to successful operation, with a fibre optic network linking all locations. As such it is essential that an integrated approach to design and implementation is adopted, and a pro-active approach is followed."

UPS Essential Support

The UPS was a key part of the solution specified. UPS systems are used to support the control panel PLCs and the fibre optic network equipment. Riello Galatrek's UPS used for the IRIS project include its Dialog Plus 3kVA and Dialog Plus 6kVA. Riello Galatrek is also helping with the UPS's installation and configuration on the IRIS Project.

Tim Hopkinson;

“We have installed 8 so far in the first phase, 6 of which are at the Treatment Works itself, and one each at two of the first pumping stations. It is important for this installation that the UPS can take load from both mains and generators, and for a long stand up autonomy – two hours plus. As well as providing reliable and leading edge technology, we need our suppliers to be responsive and proactive too. We get this by working with Riello Galatrek. Not only do they understand our needs but our customers’ requirements too. That really helps.”

UPS manufacturer Riello Galatrek is running a series of seminars in conjunction with the IEE across the UK during April, May and into the Summer. More details available at www.riello-ups.co.uk

Ends – 564 words

Photos Available. They include:

1. Riello Galatrek’s Dialog Plus range uses advanced digital on-line voltage & frequency independent (VFI) technology. It comes with PowerShield2 monitoring & control software.
2. Lloyd Morris Electrical Ltd. manufactures to specification using either off the shelf enclosures or purpose-designed steelwork with any combination of conventional control equipment or computer/PLC systems.

Lloyd Morris Electrical Ltd. is a company dedicated to Electrical Design, Panel Manufacture and Electrical Installation.

Established in 1974 by Mr. E. L. Morris, Lloyd Morris Electrical Limited is an electrical engineering company specialising in the design, manufacture, and installation of electrical distribution and control systems for industrial and commercial projects.

With technological advances constantly evolving, Lloyd Morris is continually developing in order to remain a step ahead and to satisfy the demands of customers. Consequently, it offers a wide range of services from high voltage installations to PLC and computer based control systems.

The Head Office in Wrexham, North Wales, houses the main estimating, planning, design and manufacturing facilities with regional offices in Anglesey, Bridgend, Chesterfield, and Rugeley.

Riello Galatrek Ltd. is the UK subsidiary of Riello UPS Manufacturing srl, manufacturers of over 100,000 UPS units a year and a dominant force in the European UPS market, with a presence in all key sectors. Riello UPS purchased the uninterruptible power systems sales and services business of Advance Galatrek in March 2003 to form Riello Galatrek Ltd. and combine the strengths of the two organisations. Last year Riello UPS launched more new products than any other UPS manufacturer and has recently been awarded the European Growth Strategy Leadership Award from Frost and Sullivan.

Riello Galatrek operates a UK based technical team for support, custom UPS design and UPS accessory

development. Primary UPS development is carried out by Riello UPS at three research centres in Italy. Development focuses on advancing UPS technology with improved performance, enhanced features and the ultimate in reliability. The Riello product range covers 400VA to 6MVA with a host of remote monitoring software options include the TeleGuard 24/7 service package.

A further service provided by Riello UPS is their Technical Energy Consultants (TEC) division. This is staffed by experienced engineers who provide advise on UPS design, selection and customisation for large installations to consultants, specifiers, installers and corporate users. The TEC division also runs a number of Energy Forums across Europe with leading partners to help prompt discussion on power protection and business continuity issues. Riello Galatrek, the UK subsidiary of Riello UPS runs such Energy Forums in association with The Institution of Electrical Engineers (IEE).

Riello Galatrek's UK headquarters is located in new premises at Wrexham, just off the M53 and within 40 minutes of Manchester airport. Here customers benefit from training for their own service engineers and other support such as; site surveys, installation, commissioning, on-site training and 24/7 remote monitoring. The company operates through the UK and Eire with a team of service engineers in strategic locations and a national sales team.

For more information on Riello visit www.riello-ups.co.uk or www.riello-ups.com.

A press download and information centre for Riello Galatrek can be found at:
<http://www.marketingprojects.co.uk/news.asp?clientid=1> including photos (300dpi plus and press release texts).

Further information & interviews available through:

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