

Integralis and Crossbeam Systems, announce a pan-European partnership that will provide large enterprises and service providers with reduced cost of ownership for IT security.

Submitted by: Perfectly Picked

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The implementation of multiple security technologies needed to counter increasingly sophisticated threats has created a challenge to balance operational efficiency with a cost effective infrastructure. Under the agreement, creating security solutions that take advantage of the pan-European partnership with Crossbeam Systems, Inc., Integralis will help large enterprises reduce network costs and complexity while creating a stronger, more integrated network defence. Delivering high-end integrated security addressing the requirements of e-commerce infrastructure and data centre rationalisation of large Enterprises and Service Providers.

Announcing the partnership Graham Jones, Director of Northern Europe, said "Organisations are becoming increasingly aware of the security risks to their business and are implementing the necessary security technology, but the drive to business efficiency and consolidation is now key. By integrating security functions into a single hardware infrastructure, cost efficiencies can be found, reducing capital and operational expenditure. Improving operational efficiency by integrating VPN, firewall, SPAM and content scanning, anti-virus and intrusion detection and prevention onto one platform."

Michel P Martin, VP of EMEA for Crossbeam Systems, commented: "As the leading Security System Integrator in Europe, Integralis offers unrivalled expertise with our software vendor partners, in particular Check Point, ISS and Trend Micro. Integralis' extensive range of security integration, support and managed services, combine with Crossbeam to provide the integrated security infrastructure that is much needed in data centres by large enterprises and service providers"

"The need to implement a wide range of IT security technologies presents major operational efficiency and cost challenges for the larger organisation", said Nick Horsfield, Integralis Group Marketing Director. "The Crossbeam architecture will enable Integralis to consolidate multiple security applications in a single high-availability platform that will reduce the total cost of ownership."

About Integralis

Integralis was formed in 1988 and has grown to become Europe's leading security systems integrator. Integralis is trusted by its customers to ensure they conduct secure communications and e-commerce transactions via private and public networks. The company offers a broad selection of security services, security products and managed security services. The existing customers of Integralis include government authorities and major European companies, including two thirds of the companies listed on the DAX 30 and half the companies listed on the FTSE 100. Integralis is a part of Articon-Integralis AG since the merger of ARTICON Information Systems AG with Integralis Group.

Additional information is available at www.integralis.com