

Intec signs groundbreaking €2 million mediation deal in Romania

Submitted by: Intec Telecom Systems

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April 26, 2004, London/Bucharest: Intec Telecom Systems, a global provider of Operations Support Systems (OSS) for fixed, wireless and next generation/IP networks, today announced it has won a two million euro contract to supply Romania's national fixed line provider ROMTELECOM with Inter-mediatiE™, the market leading, high-performance, fully convergent mediation solution. Under the terms of the agreement ROMTELECOM will implement Inter-mediatiE to centrally manage its service offerings quickly and efficiently, taking advantage of the application's powerful, distributed architecture to gather and process network call data information for use in billing and other downstream systems. ROMTELECOM's selection of Intec as its mediation provider was based on the quality of Intec's comprehensive solution in addition to its strong local service and support capabilities, extensive experience in mission critical OSS and recognised expertise in designing and implementing mediation systems.

The contract win underlines Intec's ongoing business expansion into emerging European markets. The Polish, Hungarian and Latvian PTTs are already existing users of Intec's solutions, in addition to a growing number of mobile carriers including Eurotel in the Czech Republic and VimpelCom in Russia.

"After an extensive evaluation of other mediation products Intec's Inter-mediatiE was chosen for a number of reasons, including its high level flexibility, which stems from the application's configurable, fully convergent, rules-driven architecture," explains David Craig, CIO at ROMTELECOM. "No other mediation software on the market could better deliver the scalability to allow us to independently control business rules. With Inter-mediatiE, ROMTELECOM will be able to roll out new services quickly and efficiently - with real-time functionality - by using the software to format, process and output network data. Intec's relationship with local partners as well as its dedicated support team will also be beneficial to the company both during and after the migration project."

ROMTELECOM is currently consolidating its main network applications at a central level. When fully installed, Intec's solution will enable the company to integrate its voice and data mediation processing activities from a single data centre in the country's capital. This will be achieved by configuring the application to collect and mediate all of the Call Detail Records (CDRs) generated by ROMTELECOM's diverse range of switches, which include pulse-based as well as state-of-the-art digital technologies.

"Intec is gaining momentum in the high-growth emerging markets in Europe where providers must possess the capability to rapidly address changing conditions and requirements to create competitive advantages," said Peter Deane, Intec's director for EMEA. "The flexibility and scalability inherent in Inter-mediatiE will help bring ROMTELECOM's services to market quickly and help support the company's nationwide expansion as it grows its customer services. These features will also ensure that the company can rely on Inter-mediatiE for both its present as well as future services, thereby maximising its return on investment."

ROMTELECOM's fixed line system supports a fast-growing subscriber base of about 4 million users at present. The company is expected to increase this figure to 25% by the end of next year.

About ROMTELECOM

ROMTELECOM is the leading fixed line national operator in Romania, supporting in excess of 4 million subscribers across the country with the help of over 30,000 km of fibre-optic cable. The company offers a host of fixed line services to residential and business customers, including basic telephony, ISDN, Internet and data services. In January 2003, Hellenic Telecommunications Organization OTE became majority shareholder of ROMTELECOM, owning 54.01% of the stock. The Romanian State owns the remaining 44.99%. For more information visit the website at <http://www.ROMTELECOM.ro>.

About Intec Telecom Systems

Intec Telecom Systems is an award-winning worldwide Operations Support Systems ("OSS") vendor for fixed, mobile and next-generation networks (ie. WLAN, 3G and IP), with more than 560 installations of its products worldwide. Founded in 1997, Intec was listed on the London Stock Exchange (Code: ITL.L) in June 2000. Intec is the market leader in intercarrier billing systems and convergent mediation software, and a winner of the 2003 Global Billing Award – Best Overall Contribution, and Telestrategies '2003 Mediation Excellence Award'.

Intec's portfolio includes:

- Inter-mediatiE™ - convergent mediation solution
- InterconnectT™ - intercarrier billing including US CABS and ITU
- Inter-activatiE™ - flow-through provisioning and activation
- Intec CPM™ - end-to-end content partner management
- Intec DCP™ (Dynamic Charging Platform) – a real-time pre/post-paid charging interface between the network and the back office

Intec's customer base includes, among others, BellSouth, BellSouth Peru, Brazil Telecom, Cable & Wireless, Cesky Telecom (Czech Republic), China Unicom, COLT Telecommunications, EBT (Taiwan), Eircom (Ireland), France Telecom, Hutchison 3G, Maxis (Malaysia), Singtel Optus (Australia), Orange, Telecom Argentina, Telecom Egypt, Telecom Italia, Tiscali, TPSA (Poland), Swisscom, T-Mobile International, Telia (Sweden), Telefonica, Telkom South Africa, Telstra, US Cellular, Westel (Hungary), Vodafone, VimpelCom

(Russia), Vivo (Brasil) and Verizon. For more information on Intec Telecom Systems, visit the website at <http://www.intec-telecom-systems.com>