

# Energis Selects Arbor Networks' Peakflow SP to Secure Network Infrastructure

Submitted by: Folliard  
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Energis Selects Arbor Networks' Peakflow SP to Secure Network Infrastructure and More Effectively Manage Network Operations

Leading UK service provider proactively protects and manages its network against evolving threats

LONDON – 28 April 2004 – Arbor Networks®, a leading provider of network integrity solutions, today announced that Energis has deployed the Peakflow® SP platform to protect the Energis network from a broad range of security and operational threats.

As a leading provider of data, voice and Internet services, Energis provides high-value telecommunications to major UK companies and public institutions in Great Britain and Ireland. Over 40% of the UK's ISP traffic is carried over the Energis network. By deploying Peakflow SP, Energis' customers will benefit from superior network performance, security and the highest level of availability.

"We have purposefully built our award winning network through a deliberate selection of the 'best of breed' products and services. We see Arbor as a central partner in that initiative," said Malcolm Seagrave, security expert, Energis. "We now have ability to monitor network and service utilisation in real-time and with a high degree of granularity. With the improved visibility Peakflow SP provides and its proactive alerting, we can reduce the operational overheads of mitigating against DDoS attacks, capacity planning and managing peering relationships."

The selection of Arbor's Peakflow SP to defend the Energis network from distributed denial of service (DDoS) and network worms, as well as routing exploits, peering instability and capacity planning issues, is a clear demonstration of Energis' ongoing commitment to ensuring a secure environment for its customers.

"Service providers need intelligent solutions that reduce the financial risks of today's most advanced distributed denial of service (DDoS) attacks and malicious worms, while also addressing critical operational issues like efficient peering and routing policy," stated Eric Ogren, Senior Analyst, Security Solutions & Services, The Yankee Group. "Network integrity systems like Arbor's Peakflow SP deliver those capabilities, allowing service providers to proactively protect and manage their infrastructures, and preserve business continuity for customers."

"It is the obligation of the service provider to protect its customers from denial of service attacks. This announcement demonstrates that European service providers recognise a need to address security and traffic management issues," said Rob Pollard, Director of Sales EMEA, at Arbor. "Energis is showing that providing this protection not only improves network availability for its customers, but also substantially reduces Energis' operational costs. Peakflow SP has become the de facto standard for

service providers because it scales to the largest, most complex networks, provides accurate real-time visibility across the entire network, whilst complementing existing infrastructure.”

Service providers have reported a payback in less than three months due to the high savings in transit and peering costs, and improved network availability.

Peakflow SP is the most broadly deployed network integrity solution in the world, with over 60 customers that include leading service providers and cable operators in North America, Europe and Asia Pacific, the U.S. Department of Defense, and several Fortune 500 companies.

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Notes for editors:

#### About Energis

Energis is a leading provider of high-value telecoms and internet services to major companies and public institutions in Great Britain and Ireland. It offers a portfolio of data, voice, and call centre and internet services. Around 437 million call minutes per week are routed over the Energis network and Energis hosts more than 20,000 commercial websites. Major customers include the BBC, Boots, Freeserve, Tesco, Apple and GE Capital. ([www.energis.co.uk](http://www.energis.co.uk))

#### About Arbor Networks

Arbor's network integrity systems protect organizations from zero-day security threats such as DDoS attacks and worms, and operational vulnerabilities such as inefficient peering and routing instability. Built upon the proven Peakflow platform, Arbor solutions provide accurate, real-time awareness of behaviour across the entire network, enabling organizations to better secure and more efficiently operate their networks. Arbor is headquartered in Lexington, MA, with a research and development office in Ann Arbor, MI and EMEA headquarters in London. For more information, visit <http://www.arbornetworks.com>.

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