

## Tariam launches new 1 Mb satellite broadband service

Submitted by: Tariam

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UK satellite broadband company Tariam has launched a new 1Mb service targeted at SME and SOHO customers, undercutting other players in the 2 way satellite market.

The product is aimed at smaller companies with up to 10 users, and is significant because by introducing the service on the DVB-S satellite standard, Tariam are able to make the service available over their entry level satellite hardware. The costs of this package are covered by grants in many parts of the UK.

Communications Director, Ben Cannon, said it was the next stage in Tariam's mission to provide a complete range of broadband solutions for all sizes of business located outside the ADSL footprint.

"There have been 2 way satellite services offering 1Mb download for some time, but the hardware costs have meant the products have been beyond the reach of most small businesses.

"Our new 1Mb service is available on hardware that costs under £1000, and with the generous grants available in many parts of the UK, it means that rural businesses can now get online with a real broadband service for virtually no capital cost.

"These systems provide fast browsing and email for companies literally wherever they are in the UK. The service has a 256 kbps upload speed and is compatible with all operating systems.

"It's great that BT has recently committed to enable a number of exchanges that previously looked uneconomical, but there will still around 100,000 homes and businesses in the UK that have no prospect of getting ADSL in the short to medium term. These people now have a real alternative."

Technical facts

Tariam's Sat 1000 service is available anywhere in the UK (including Ireland), and France at £159.99 a month. Available with 1 or 5 static IP addresses. Standard install terminates in an RJ45 network point. No drivers or software are required. Current install time 21 days in the UK. 1 IP address hardware £949, standard UK install £300 (all figures are exclusive of VAT).

Free SMTP email service included. Free support provided for first year with UK free phone number. Tariam can provide bespoke satellite broadband installations from 512/128 kbps to 2048/2048 kbps. Details of other technical information and grants available on our website.

[www.tariam.com](http://www.tariam.com)

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