

Intelliden Corporation Acquires Gold Wire Technology

Submitted by: Devonshire Marketing

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COLORADO SPRINGS, Colo., Aug. 9, 2004 —Intelliden Corporation, the intelligent networking company, today announced the acquisition of Gold Wire Technology, a leading provider of enterprise network compliance, change management and access management solutions. In addition to several government customers, Gold Wire's marquee enterprise customers include ADP, Bear Stearns and Staples. This acquisition is complete and no financial details are being released.

"Today's enterprise networking statistics are alarming," said Kevin Burns, Intelliden chief marketing officer. "In a recent survey, fifty percent of 229 large enterprise networks in North America experienced unauthorized—and unexplained—configuration changes to their switches, routers and firewalls within the last year. These findings indicate that enterprise CEOs, CFOs and CIOs continue to face extensive network compliance, network configuration and network security challenges that can severely impact their businesses."

"Facts like these are why I'm pleased to announce the conclusion of this acquisition, which further extends Intelliden's reach and range into the global enterprise marketplace," said Dale Hecht, Intelliden president and CEO. "We look forward to welcoming Gold Wire's customers, partners and employees as we continue providing global enterprises with intelligent networking solutions that lower their costs, improve their compliance, automate their network configuration and increase their security."

"We are enthusiastic to be joining the Intelliden team," said Jonathan Wolf, founder, Gold Wire Technology. "Intelliden has engineered the industry's leading network configuration and activation solution, and Gold Wire Technology's enterprise infrastructure assurance software is an excellent addition to their end-to-end solutions suite. Our employees share the same common vision of automating and securing IP network infrastructure for customers and partners worldwide."

As part of this transaction, Intelliden accelerates its enterprise strategy by integrating Gold Wire Technology's award-winning Formulator® solution into the Intelliden R-Series® software suite. This integration benefits customers and partners by providing them with one unified solution, via Web-interface or the industry's first extensible APIs, to automate their network compliance, network configuration, network security and service activation initiatives.

"Sarbanes-Oxley and accounting standards such as SAS 70 have raised the network compliance bar for organizations everywhere," said Dennis Drogseth Vice President, Enterprise Management Associates. "To date, little has been done to consistently address compliance verification from a network infrastructure perspective. Intelliden's acquisition of Gold Wire Technology demonstrates real leadership in this critical arena. By leveraging the Intelliden R-Series software suite, customers can securely control and audit their key network activities including compliance management, network configuration, network security and service activation."

About Gold Wire Technology

Gold Wire Technology develops, sells and supports multi-vendor infrastructure integrity assurance

solutions for enterprises with revenue or compliance-critical networks in the financial services, retail, automotive, healthcare and pharmaceutical industries; Federal agencies; and MSPs or ASPs serving them. The Formulator product family improves infrastructure standards compliance, security and availability by controlling access and processes to secure the infrastructure and assure its business integrity.

About Intelliden Corporation

With the Intelliden R-Series® software suite, networks become more intelligent and efficient by dynamically responding to strategic priorities, which allows businesses and organizations to automate network configuration, reduce costs, increase network security and accelerate service activation. The Intelliden R-Series solution consists of four intelligent networking product engines: Auditing, Configuration, Provisioning and Security Management. Headquartered in Colorado Springs, Colo., Intelliden has offices in Atlanta, Austin, Boston, Chicago, Los Angeles, Washington, D.C., and London. For more information, visit www.intelliden.com.

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