

# Major Enterprise Customers Migrate to WildPackets' Omni3™ Distributed Network Fault Analysis Platform

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Walnut Creek, California, August 18, 2004 – WildPackets Inc., innovators in advanced network services fault analysis, today announced that several major financial, healthcare, telecom and retail enterprises have migrated from legacy Sniffer® network analysis systems to WildPackets' Omni3 (cubed) distributed network fault analysis platform. Companies adopting the Omni3 platform include the Gap, the National Weather Service, UnumProvident, QUALCOMM Incorporated, California Lottery, Safeway, SmartCity Networks, Trinity Healthcare, and WebMD. These customers have cited multiple reasons for preferring Omni3, including superior analytics, higher performance, increased scalability, rapid development, responsiveness to customer suggestions, attentive support, compatibility with current hardware infrastructure, and substantial cost savings.

Many of these companies have taken advantage of WildPackets' DSS Recycling Program, under which customers can quickly and affordably switch from Sniffer DSS to Omni3 without changing their hardware. The DSS Recycle Program runs through August 2004.

“Our network changes constantly and we were in need of an analysis platform that could keep up with our network demands,” said Norm Fjeldheim, CIO of QUALCOMM. “Omni3 is advanced and lets us be significantly more productive so we can react to network security and performance issues much more quickly. Omni3's performance has exceeded our expectations, allowing us to monitor and troubleshoot multiple gigabit segments simultaneously.”

Omni3 reduces network downtime and boosts productivity by enabling real-time monitoring, analysis, and rapid troubleshooting of global networks from a single console. Omni3's deployment flexibility, cost of ownership, and extensibility in working with other network management systems make it the first fault analysis platform that is so adaptable and affordable, it can be deployed throughout a global enterprise network.

With its DSS Recycling program, which includes free migration consulting and significant software savings and runs through August 2004, WildPackets is capitalizing on the market uncertainty around the sale of Sniffer and the concurrent departure of many experienced Sniffer sales and support personnel. Under the recycling program, organizations with old Sniffer product have found that they can affordably make the switch to Omni3 in a matter of days, using the same DSS hardware.

## About Omni3

An advanced fault analysis platform for optimizing network services and maximizing uptime on enterprise networks, Omni3 offers real-time troubleshooting and visibility into every part of the network, from the desktop to the datacenter, from a single location. Only WildPackets offers sustained real-time analysis on full-duplex Gigabit segments.

Using Omni3's centralized console, distributed engines, and expert analysis, administrators can rapidly troubleshoot faults and fix problems, restoring essential services and maximizing network uptime. The Omni3 platform offers enterprises an easily deployed, easily managed, and affordable solution for network

services fault analysis.

#### About WildPackets, Inc.

Since 1990, WildPackets has been delivering real-time fault analysis solutions that enable the world's organizations to keep their networks running securely and reliably, day after day. From the desktop to the datacenter, from wireless LANs to Gigabit backbones, on local segments and across distributed networks, WildPackets products enable IT organizations to quickly find and fix problems affecting mission-critical network services. WildPackets products are sold in over 60 countries through a broad network of channel and strategic partners. Over 5,000 customers across all industrial sectors use WildPackets products daily to troubleshoot networks and maximize network uptime. WildPackets customers include Agilent, Cisco Systems, Comcast, EDS, Microsoft, Siemens AG, Unisys, Motorola, and Deutsche Bank. Strategic partners include Aruba, Atheros, Cisco, 3Com, Intel and Symbol Technologies. For further information, please visit [www.wildpackets.com](http://www.wildpackets.com).

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