

PortWise Embarks on Geographic Expansion Strategy and Opens Americas Operation

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Kevin Blackwell, Veteran Entrepreneur, Formerly of Bristol Technology, Appointed Vice President of PortWise Americas

PortWise, a leading supplier of SSL VPN and strong authentication software, today cemented the first step in its geographic expansion strategy with the opening of its Americas operation, and the appointment of Kevin Blackwell as Vice President, Americas. Blackwell will report directly to Phil Bousfield, PortWise CEO.

“Following the success we have seen at over 150 customers in Europe, and being recently ranked as a technical visionary by Gartner Group, we are experiencing strong worldwide demand for PortWise software and services,” says Phil Bousfield, CEO, PortWise. “Global expansion is a key focus for PortWise, and the establishment of our new Americas team under Kevin’s leadership is the first step in meeting the needs of our customers and partners in these expanding markets.”

“PortWise’s reputation for industry leading, fourth-generation SSL VPN software has spread quickly,” says Blackwell. “I am excited to join a team whose vision and execution is redefining how organisations securely access their most critical applications, and dramatically help reduce cost and complexity. The Americas market offers a significant new opportunity for PortWise that we intend to capitalise on.”

Blackwell joins PortWise from Bristol Technology, Inc. where he most recently served as President & General Manager of its Kenosia Division. Under Blackwell’s guidance, Kenosia grew from concept to a leading sales and marketing analytics software vendor, representing more than 70% of total Bristol revenue. During prior executive positions, Bristol achieved 26 straight quarters of profitable growth, making the Inc. 500 list and #1 on the Connecticut Fast 50.

About PortWise

PortWise is a leading provider of SSL VPN and Strong Authentication Software providing secure access to critical corporate applications such as Web, e-Mail, CRM, and ERP. Mobile workers, partners and customers require constant access to the heart of an organizations IT infrastructure, and the company’s flagship products PortWise mVPN and PortWise mID ensure safe, authenticated access, while reducing costs associated with administering users. PortWise was recently cited in Gartner Group’s SSL VPN Magic Quadrant as a technology visionary. PortWise are an international software company with offices in the UK, US, Sweden, and India. Further details can be found at www.portwise.com.

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