

HYPERION DELIVERS ADVANCED ANALYTICS TO

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HYPERION DELIVERS ADVANCED ANALYTICS TO SAP BW CUSTOMERS

Users Gain Easy Data Access and Instant Response Time Through Seamless Connection With SAP NetWeaver

SUNNYVALE, Calif. and PARIS—SOLUTIONS 2004 HYPERION INTERNATIONAL CONFERENCE—Sept. 20, 2004 -- Hyperion (Nasdaq: HYSL), the global leader in Business Performance Management software, today announced Hyperion Data Integration Connector, a tool that enables SAP® Business Information Warehouse (SAP BW) customers to fully leverage Hyperion Essbase at all levels and across the entire enterprise. Hyperion Data Integration Connector enables seamless access of Hyperion Essbase, the fastest and most scalable analytic software available, to SAP BW, the Business Intelligence and data warehousing component of SAP NetWeaver™.

Hyperion made the announcement at Solutions 2004 Hyperion International Conference in Paris.

Hyperion Data Integration Connector for SAP BW is an intelligent adapter technology for accessing SAP BW data sources to support customized Business Performance Management solutions built on Hyperion Essbase. Developed in partnership with Simba Technologies, Hyperion's new connector enables business users to obtain on-demand snapshots of their information in SAP BW for ad-hoc reporting and advanced analytics. Through Hyperion Data Integration Connector, users can also quickly and easily leverage critical business information as provided by SAP BW and take advantage of the legendary power of Essbase to perform both financial and line of business analysis, with no compromise to scalability or speed.

"Third-party applications often expand on the functions of the major enterprise software firms," said Brian Wood, research director of Gartner, Inc. "Solid links between these products can make life much easier for both the end users and IT."

Hyperion Essbase provides powerful analytics across the enterprise—from finance to marketing, human resources, supply chain management, and other operational areas—allowing customers to conduct financial and non-financial analysis all from one product without impacting performance.

Hyperion Data Integration Connector is part of Essbase Integration Services, which provides integrated

access to SAP R/3® software, SAP BW and non-SAP applications. The connector uses the OLE DB for OLAP (ODBO) interface to support connectivity with SAP BW v3.0b and above. SAP has partnered with Simba Technologies in the development and support of this interface as part of its commitment to offering customers the ability to complement SAP solution capabilities with products of choice.

“With Hyperion Data Integration Connector, SAP customers can now bring the unmatched value of Hyperion Essbase to all desktops, allowing business analysts and other users to benefit from our technology’s flexibility, accessibility and scalability,” said John Kopcke, chief technology officer for Hyperion.

“Not only does Hyperion Essbase provide users with access to SAP BW and other data sources with minimum IT maintenance, but it also offers a powerful environment to developers for creating innovative applications that will ultimately drive better business performance.”

About Hyperion

Hyperion is the global leader in Business Performance Management software. More than 9,000 customers – including 91 of the FORTUNE 100 – rely on Hyperion software to translate strategies into plans, monitor execution and provide insight to improve financial and operational performance. Hyperion combines the most complete set of interoperable applications with the leading business intelligence platform to support and create Business Performance Management solutions. A network of more than 600 partners provides the company’s innovative and specialized solutions and services.

Named one of the FORTUNE 100 Best Companies to Work For 2004, Hyperion employs approximately 2,600 people in 20 countries. Distributors represent Hyperion in an additional 25 countries. Headquartered in Sunnyvale, California, Hyperion – together with recently acquired Brio Software Inc. – generated combined annual revenues of \$612 million for the 12 months ending June 30, 2003. Hyperion is traded under the Nasdaq symbol HYSL. For more information, please visit www.hyperion.com/uk, e-mail enquiryuk@hyperion.com or call 01784 228015.

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Safe Harbor Statement

Statements in this press release other than statements of historical fact are forward-looking statements, including, but not limited to, statements concerning the potential success of anticipated product features, the anticipated product offerings and the potential market opportunities for business performance management software. Such statements constitute anticipated outcomes and do not assure results. Actual results may differ materially from those anticipated by the forward-looking statements due to a variety of factors, including, but not limited to the company's ability to retain and attract key employees, the successful and timely development of new products, the impact of competitive products and pricing, customer demand, and technological shifts. For a more detailed discussion of factors that could affect the company's performance and cause actual results to differ materially from those anticipated in the forward-looking statements, interested parties should review the company's filings with the Securities and Exchange Commission, including the Report on Form 10-K filed on September 13, 2004. The company does not undertake an obligation to update its forward-looking statements to reflect future events or circumstances.

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