New Northern Ireland Office for TOWER Software

String of major new contract wins sees appointment of Belfast-based Sales Manager, Lee Wright

Leading electronic document and records management (EDRM) software company, TOWER Software, has expanded its European operation with the opening of a new office in Belfast. The move follows a series of major £ multi-million contract wins in the province. The company's market-leading TRIM Context software is already the choice of the Northern Ireland Office, supporting over 2,000 information workers. The Northern Ireland Civil Service (NICS) has also chosen TRIM Context for over 18,000 civil servants across all government departments. The new Northern Ireland office is led by newly appointed Sales Manager Lee Wright, who joins TOWER Software from the Objective Corporation where she worked as Account Manager, Northern Ireland for two years. She brings more than 16 years IT experience across the territory, the last six of which have been in EDRM.

"Our customers and partners in the region now have a local, single point of contact for all sales and EDRM management," explained Wright. "I'm genuinely delighted to join TOWER Software at such an exciting time. Northern Ireland has been a very successful location for TOWER Software over the last few years, and I expect to add significant impetus to both the existing projects, and those in the pipeline," she added.

Tony Sumpster, Managing Director for TOWER Software EMEA added, "Lee's background and depth of experience mean that she's well placed to 'hit the ground running' for us. The relationships she enjoys with key contacts across her territory coupled with our recent successes, gives me confidence that she will bring a great deal to TOWER Software and our customers in this key area," he concluded.

Lee Wright may be contacted at Regus House, 33 Clarendon Dock, Laganside, Belfast, BT1 3BG, telephone: 028 9051 1272.

Photography available.

About TOWER Software
TOWER Software delivers Electronic Document and Records Management (EDRM) Solutions, empowering organisations to take control of their corporate information assets. TOWER Software's award-winning TRIM Context® solution is a single, integrated platform that manages business information throughout its complete lifecycle. By relying on its proven domain expertise, strong strategic partnerships, and powerful solutions, TOWER Software enables organisations to maintain accuracy, maximise efficiency, and achieve and maintain standards compliance across industries, resulting in sustained competitive advantage. TOWER Software is a privately held company with operations in North America, Europe and Asia-Pacific. For more information, visit www.towersoft.co.uk. TOWER Software UK is based at TOWER House, Oaklands Park, Wokingham, Berkshire RG41 2FD. Tel: +44 (0) 1189 771212.

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