

HYPERION ESSBASE BREAKS BENCHMARK FOR SPEED AND SCALABILITY FOR THE SECOND CONSECUTIVE YEAR

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Hyperion Essbase Proves to be Nearly 189 Percent Faster than Competitive Benchmarks and Cuts Its Own Record-Breaking Response Times in Half

LONDON, UK, November 15, 2004—For the second consecutive year, Hyperion (Nasdaq: HYSL), the global leader in Business Performance Management software, broke the industry's—and its own—OLAP benchmark, proving Hyperion Essbase to be the fastest and most scalable enterprise analytic server on the market. The demonstrated power of Hyperion Essbase ensures that even the largest enterprise customers have the power to transform massive volumes of raw data into insightful and actionable information in record times.

Conducted with HP, the industry standard APB-1 benchmark was designed to test the speed, performance and scalability of analytic software in a “real world” environment by simulating the system configuration used by a typical enterprise customer.

“Hyperion Essbase continues to produce impressive benchmark results using hardware configurations that would be found in an actual customer environment, not a benchmark laboratory,” said Mike Schiff, vice president of Data Warehousing and Business Intelligence at industry analyst firm, Current Analysis, Inc. “It is interesting to note that the only vendor that was able to best Hyperion's previous record-setting APB-1 results was Hyperion itself.”

The benchmark was conducted on the 64-bit version of Hyperion Essbase, the advanced analytics engine of Hyperion's Business Intelligence Platform. With entry-level HP Integrity servers running Intel® Itanium® 2 processors, the benchmark demonstrated outstanding scalability and speed of Hyperion Essbase resulting in 247,524 Average Queries per Minute (AQM) while serving 10,000 concurrent users—an average of 2.4 seconds per each user query.

Only a year ago, Hyperion and HP ran a benchmark in a similar testing environment on a previous version of Hyperion Essbase. With that benchmark, Hyperion Essbase delivered an AQM of 119,085 and an average response time of 5.04 seconds. The latest benchmark represents a 189 percent improvement over previous competitive APB benchmarks, while cutting its own record-breaking response times in half.

“Recent industry surveys have shown that Business Performance Management and business analytics are becoming mission critical, which highlights the need for highly-scalable solutions to meet the demands of enterprise-wide deployments,” said Robert Gersten, chief development officer of Hyperion. “Once again, Hyperion delivers the best OLAP performance ever achieved in the industry, and demonstrates our technology leadership. Most importantly, it was done based on a typical user scenario, so we know that it is representative of the performance our largest customers can expect to see in their own environments.”

A “Real World” Testing Environment

Unlike other OLAP benchmarks, the Hyperion benchmark utilized hardware that was six times less expensive when configured for an installation typical of many enterprises.

The environment consisted of Hyperion Essbase on HP Integrity servers based on Intel Itanium 2 processors—estimated at \$80,000 per server. These servers are architected to meet the requirements of demanding enterprises and technical applications, providing customers with high performance and low-cost scalability. The benchmark delivered performance and scalability results that exceeded all recent benchmarks from business intelligence vendors by nearly 189 percent.

“This benchmark demonstrates a superior business intelligence solution running Essbase on HP Integrity servers,” said Bruno Castejon, Worldwide Business Intelligence Solutions Director, Enterprise Systems Group, HP. “This solution enables customers to easily and cost-effectively deploy business intelligence solutions enabling a greater business agility.”

The Benchmark Results

The benchmark was performed and verified by an independent, external auditor on September 13, 2004, giving Hyperion Essbase a 247,524.75 AQM in the following environment:

- Four HP Integrity rx4640 servers each with four 1.5 GHz Intel® Itanium® 32 GB of RAM running HP-UX 11.23
- Sixteen HP ProLiant DL360 G3 client machines each with two Intel® Xeon™ 3.0GHz CPUs and 4GB RAM
- HP StorageWorks EVA3000
- Hyperion Essbase Analytic Services v6.6 64 bit
- 10,000 products
- Five percent data density
- 10,000 concurrent users

- 25,000,000 queries

The benchmark was conducted to the specific parameters outlined by the analytical processing benchmark, APB-1 Release II. This benchmark is considered the industry standard for measuring key performance metrics of OLAP applications.

About Hyperion

Hyperion is the global leader in Business Performance Management software. More than 9,000 customers – including 91 of the Fortune 100 – rely on Hyperion software to translate strategies into plans, monitor execution and provide insight to improve financial and operational performance. Hyperion combines the most complete set of interoperable applications with the leading Business Intelligence platform to support and create Business Performance Management solutions. A network of more than 600 partners provides the company's innovative and specialized solutions and services.

Named one of the FORTUNE 100 Best Companies to Work For 2004, Hyperion employs approximately 2,500 people in 20 countries. Distributors represent Hyperion in an additional 25 countries. Headquartered in Sunnyvale, California, Hyperion generated annual revenues of \$622 million for the 12 months that ended June 30, 2004. Hyperion is traded under the Nasdaq symbol HYSL For more information, please visit www.hyperion.com <<http://www.hyperion.com>> /uk, e-mail enquiryuk@hyperion.com <<mailto:enquiryuk@hyperion.com>> or call 01784 228015.

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Statements in this press release other than statements of historical fact are forward-looking statements, including, but not limited to, statements concerning the potential success of anticipated product features, the anticipated product offerings and the potential market opportunities for business performance management software. Such statements constitute anticipated outcomes and do not assure results. Actual results may differ materially from those anticipated by the forward-looking statements due to a variety of factors, including, but not limited to the company's ability to retain and attract key employees, the successful and timely development of new products, the impact of competitive products and pricing, customer demand, and technological shifts. For a more detailed discussion of factors that could affect the company's performance and cause actual results to differ materially from those anticipated in the forward-looking statements, interested parties should review the company's filings with the Securities and Exchange Commission, including the Report on Form 10-K filed on September 13, 2004 and the report on Form 10-Q filed on November 9, 2004. The company does not undertake an obligation to update its forward-looking statements to reflect future events or circumstances.

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