

# Steria: Third-quarter 2004 revenue: 221m Euros

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Overall revenue growth: + 5.7% o/w France: + 14.4%

The Steria Group has posted Q304 revenue of 220.6m Euros, up 5.7% compared to the third quarter of 2003. The group's revenue grew particularly strongly in France, at +14.4%.

Nine-month revenue to 30/9/04

The Steria Group's consolidated revenue for the first nine months of 2004 totalled 703.9m Euros, up 2.4% on a like-for-like basis.

For a table of results, please visit: <http://www.steria.com/press/releaseQ304.htm>

~ In France and in the UK, where Steria generates three-quarters of its overall revenue, 2004 has so far seen a significant revenue growth, driven by:

- consolidation of its market leadership in outsourcing in both countries,
- synergies derived from industrial solutions in the systems integration business.

~ In the other European countries, the same period has been still mainly characterised by the planned decrease of the products activities (both hardware and software).

## Outlook

With respect to Steria Group's FY 2004 results, management is expecting slight growth in revenue and an improvement of its operating margin in spite of the unfavourable effects of average prices decrease compared to last year.

The planned alliance between the Steria Group and Mummert A.G., currently under exclusive negotiations, should generate a return to growth for group's German activities in 2005 and improve Steria's European visibility with respect to major clients and contracts.

Steria is listed on the Premier Marchi of the Paris Stock Exchange  
ISIN code: FR0000072910, Bloomberg code: RIA FP, Reuters code: TERI.PA  
Euronext 150, SBF 120, IT CAC 50, MIDCAC

For further information, visit our website: <http://www.steria.com>

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