

Find Your Ideal Business Partner.Com Latest Update

Submitted by: Find Your Ideal Business Partner.Com

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British Nurse Marcia Blackstock always dreamed of starting her own business, but her problem was finding a suitable business partner. She turned the problem itself into a business idea and launched what was believed to be the world's first online business partner matchmaking service in January 2003. During 2004 Marcia introduced a series of offline events. The revolutionary and innovative website is a strong contender for the 2005 BT-sponsored Information and Communications Technology Award.

In 2002, Marcia Blackstock, decided she wanted to go into business. She searched the internet to find some help - but could find none. So the Registered Mental Health Nurse decided to turn her disappointment into opportunity.

"I had always previously been a Mental Health Nurse," said Marcia. "I was looking on the internet for a business partner but had no luck."

So a year ago Marcia set up a service which runs along similar themes of a dating agency. Marcia now runs Find Your Ideal Business Partner.Com, hosting a web site of the same name. We are attracting members not only from the United Kingdom, but the United States, Europe and Australia. In fact we seem to be taking the business world by storm.

"I decided to turn my problem into an idea," she said. "It came to me while I was lying on a beach on holiday in Sri Lanka, but when I came back to the United Kingdom I got a bit worried because I had no business skills." So Marcia completed a business course, and set up her www.findyouridealbusinesspartner.com website with the help of a web designer after sending out questionnaires to local companies and individuals.

"I offer a confidential online business partner matchmaking service for entrepreneurs. We provide help to individuals and businesses actively seeking and offering business partnerships, joint ventures, contacts, ideas and opportunities. We also help businesses looking for investment and of course investors looking for great opportunities to find a close match to their needs."

"Our user friendly database helps people to find their ideal business partner anywhere in the world. Our members range from entrepreneurs working from home, to experienced business people who already own their own companies. Once they fill in the form on the website and pay to become members their details are there for anyone to see."

Due to the website's popularity, Marcia has organised a series of offline business partner matchmaking events during 2004.

"Our business partner matchmaking events are extremely popular. Places are strictly limited to ensure that every one spends quality time with each other. Those wishing to go in to business, business professionals, SMEs, venture capitalist, investors, business angels, in fact anyone can come to this or future events if they wish to meet their ideal business partner."

More business partner offline events are being planned for 2005

"Going into business alone can be stressful. It can be a lonely way of life. Today a growing number of

people want to run their own businesses but do not want to go it alone and need to find their own ideal business partner. What I am doing is helping peoples dreams come true."

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