

# TOWER Software Partners with Geoff Smith Associates

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Combined power of TRIM Context and Cyclops offers complete data capture, document and records management solution for police forces

Leading electronic document and records management (EDRM) vendor, TOWER Software (UK), today announces a new partnership with Geoff Smith Associates (GSA), the largest supplier of data capture and document management software to UK police forces. The deal brings together GSA's Cyclops software that was designed by former police officers specifically for use by police forces, with TOWER Software's world class EDRM solution, TRIM Context.

Tony Sumpster, Managing Director at TOWER Software explains, "Cyclops is already in use across a number of UK police forces because it features exactly the right police-specific interfaces required. Easy tick boxes on different front ends for applications such as Scene of Crime, Firearms Licensing and Finance are a huge differentiator for them. Whilst we already have police contracts such as Bedfordshire and the Independent Police Complaints Commission, GSA is really able to speak to this sector in a language it understands."

"Bringing these two National Archives Compliant products together offers our customers literally the best of both worlds," explains Geoff Smith, Managing Director at GSA. "We wanted a partner with strong records management credentials, so approached the main market leaders. The team at TOWER Software proved extremely enthusiastic, like-minded and friendly, and also demonstrate unrivalled expertise working with the public sector," he added.

## About TOWER Software

TOWER Software delivers Electronic Document and Records Management (EDRM) Solutions, empowering organisations to take control of their corporate information assets. TOWER Software's award-winning TRIM Context® solution is a single, integrated platform that manages business information throughout its complete lifecycle. By relying on its proven domain expertise, strong strategic partnerships, and powerful solutions, TOWER Software enables organisations to maintain accuracy, maximise efficiency, and achieve and maintain standards compliance across industries, resulting in sustained competitive advantage. TOWER Software is a privately held company with operations in North America, Europe and Asia-Pacific. For more information, visit [www.towersoft.co.uk](http://www.towersoft.co.uk). TOWER Software UK is based at TOWER House, Oaklands Park, Wokingham, Berkshire RG41 2FD. Tel: +44 (0) 1189 771212.

## About GSA

GSA Limited, a successful innovative and growing Company. Established in 1997 with an ever-growing reputation within UK Police Forces, the company is now replicating that success within the corporate sector. GSA provides cost effective EDM/Data Capture solutions, utilising our CYCLOPS Electronic Document Management System. GSA is ISO9001 certified by the British Standards Institute. The ISO Standard provides the framework that underpins the 'Service Excellence' commitment and ethos of our Organisation. For more information visit [www.gsaltd.com](http://www.gsaltd.com). GSA Limited is based at 4 Wheatsheaf Courtyard, Market Place, Market Bosworth, Nuneaton, Warwickshire, CV13 0LF. Phone: 01455 299100. Email: [enquiries@gsaltd.com](mailto:enquiries@gsaltd.com).

For further information contact:

Natalie Sutton

Proud Public Relations

Tel: +44(0)7768 026197 / +44(0)1276 679570

natalie@proudpr.com

or

Rhian Evans

Tower Software Marketing

Tel: +44(0)118 977 1212

rhian.evans@towersoft.co.uk

or

Geoff Smith

GSA Ltd

Tel: +44(0)1455 299100

geoff@gsaltd.com