

3Com & BorderWare Announce Strategic OEM Relationship

Submitted by: Marylebone Media Relations

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Companies Collaborate to Deliver an Enterprise Class Email Security Solution to the SMB Market

MARLBOROUGH, MA and TORONTO, ON – 7th February 2005 – 3Com Corporation (Nasdaq: COMS) and BorderWare Technologies Inc., today jointly announced a strategic OEM (Original Equipment Manufacturer) licensing relationship. Under the agreement, BorderWare is licensing its MXtreme™ Mail Firewall technology to 3Com, which will result in a new 3Com(R) branded email security product "powered by BorderWare" and aimed at small and medium sized businesses. Further terms of the agreement were not disclosed.

"The SMB market is ripe for a multi-layered approach to email security that delivers anti-spam, anti-virus and general protection against a variety of email threats," said Jason Wright, Industry Analyst with Frost & Sullivan. "The 3Com Email Firewall 'powered by BorderWare' looks to address the next stage in the market's development."

According to research compiled by Frost & Sullivan, many enterprises are realising that email servers need to be protected from spam and viruses, as desktop protection is not good enough to deal with some of the threats. Email server anti-virus product sales are expected to grow at 18.8 percent CAGR from \$362.6 million in 2003 to \$1.21 billion in 2010. Along with e-mail servers, gateways represent the area where Frost & Sullivan expect to see the highest growth with a CAGR of 19.9 percent from \$329.0 million in 2003 to \$1.17 billion in 2010.

"3Com's product strategy is to bring enterprise class technology to small businesses. After an exhaustive evaluation of email security products on the market, 3Com selected BorderWare, which is recognised among the industry's leading solutions," said Neal Kaufman, vice president, Product Management, 3Com. "This collaboration with BorderWare extends and complements 3Com's existing line of networking solutions in one of our key target markets, and 3Com has the economies of scale, market presence and channel relationships to deliver this to the broader market."

"This relationship with 3Com is not only one of the most important milestones in BorderWare's history, but a significant step in the evolution of the email security marketplace," said Tim Leisman, President & CEO, BorderWare. "3Com brings tremendous credibility to BorderWare and confirmation that MXtreme leads the market, and will enable us to extend our messaging security solutions to a huge segment of the market that has been virtually unaddressed."

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About 3Com Corporation

3Com is a leading provider of secure, converged voice and data networking solutions for enterprises of all sizes. 3Com offers a broad line of innovative products backed by world class sales, service and support, which excel at delivering business value for its customers. When customers exercise choice, their choice is 3Com. For further information, please visit www.3com.com, or the press site www.3com.com/pressbox.

About BorderWare

Founded in 1994, BorderWare Technologies Inc. is the benchmark provider of messaging security solutions for carriers, enterprises, government and small businesses. The company's comprehensive firewall and market-leading "application-specific" appliances for email and VoIP security are deployed at more than 6000 customers worldwide. BorderWare has developed affiliations and partnerships with some of the industry's most prominent companies in Internet infrastructure, security and messaging including 3Com Corp., F5 Networks, Sun Microsystems, RSA Security, Research In Motion (RIM), Symantec and Kaspersky Labs. BorderWare is a private company headquartered in Toronto, Canada with offices in London, Frankfurt, Stockholm, Dubai, Ottawa, Dallas, San Jose, New York, and Washington DC. For more information visit <http://www.borderware.com>.

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Media Contacts:

Shelly Sofer

BorderWare Technologies

+1 905-804-1855 x278/ cell: 416-918-3801

ssofer@borderware.com

Sara Claridge

Marylebone Media Relations for BorderWare

+44 (0) 870 766 8482

sara@marylebone.co.uk

Kevin Petschow

3Com Corporation

+1 847-262-7262

kevin_petschow@3com.com

Eric Anderson

Coltrin & Associates for 3Com

+1 212-221-1616

eric_anderson@coltrin.com