

COMPUTERLINKS and Fortinet to Join Forces Across Europe

Submitted by: Cohesive Communications

Tuesday, 15 February 2005

Press Release

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Europe's largest value added distributor and the confirmed leader in Unified Threat Management (UTM) systems announce pan-European partnership

Guildford, UK, 15th February 2005- Fortinet - the confirmed market leader in Unified Threat Management (UTM) and only provider of ASIC-accelerated, network-based antivirus firewall systems for real-time network protection - today announced that it has signed a pan-European partnership agreement with leading European value-added distributor, COMPUTERLINKS. COMPUTERLINKS will offer Fortinet's suite of network security solutions – including its flagship FortiGate™ Antivirus Firewall family, FortiManager™ management systems and FortiLog™ and FortiReporter™ logging and reporting solutions in UK (Unipalm), France, Germany, Austria, Switzerland, Italy and Hungary.

Andre Stewart, VP EMEA Fortinet says, "Our partnership with COMPUTERLINKS marks an important step for Fortinet. As our first pan-European distribution agreement, it illustrates Fortinet's now significant presence in the region. We believe that our partnership with COMPUTERLINKS will enable us to benefit from their in-depth security expertise and reputable and broad reseller channel, allowing us to increase our outreach and hence continue to increase our market share across Europe."

Richard Hellmeier, CTO, COMPUTERLINKS says, "COMPUTERLINKS is continually striving to ensure that its product portfolio offers businesses the latest technology to manage today's Internet security threats. Our partnership with Fortinet will now enable us to offer the market's leading unified threat management systems – an approach to security that is set to increase as the complex nature of current security threats demands a multifaceted security solution that can react immediately, where the various security functionalities are interoperable, allowing the attack to be rapidly analysed, and blocked by the most effective means. For this reason, Fortinet's solutions are a welcome addition to our existing product portfolio."

In a recent IDC report entitled, "2003 Threat Management Security Appliance Market", the analyst group stated that the UTM segment of the Threat Management Appliance category was the fastest growing segment of the security market --exceeding \$100 million in revenue in 2003 and growing 160% over 2002. By 2008, IDC projects the UTM security system category will consist of a majority of the \$3.45 billion market - outpacing the traditional firewall/VPN appliances sector - with 58% of the overall share. In the same report IDC confirmed that Fortinet held the leading share of this new category consisting of integrated multi-function security appliances.

Fortinet's award winning ASIC-accelerated FortiGate systems deliver real-time complete content protection through the integration of a broad range of security functions - including antivirus, firewall, virtual

private networking (VPN), intrusion detection and prevention, content filtering, traffic shaping, and anti-spam. All of Fortinet's FortiGate systems are ICSA-certified four times over, easy to manage and provide cost-effective network-level and content-level protection at the network edge. FortiGate systems are kept up to date automatically through Fortinet's FortiProtect™ Network, which delivers continuous and automatic signature 'push' updates that ensure protection against the latest viruses, worms, Trojans, spyware and other intrusion threats around the clock, and around the world.

For more information on Fortinet, please visit: www.fortinet.com

About Fortinet

Fortinet is the confirmed leader of the Unified Threat Management market. Its award-winning FortiGate™ Series of ASIC-accelerated antivirus firewalls, winner of the 2003 Networking Industry Awards Firewall Product of the Year and the 2004 Security Product of the Year Award from Network Computing Magazine, are the new generation of real-time network protection systems. They detect and eliminate the most damaging, content-based threats from e-mail, Web and file transfer traffic such as viruses, worms, intrusions, inappropriate Web content and more in real time – without degrading network performance. FortiGate systems are the only security products that are quadruple-certified by the ICSA (antivirus, firewall, IPSec, NIDS), and deliver a full range of network-level and application-level services in integrated, easily managed platforms. Named to the Red Herring Top 100 Private Companies, Fortinet is privately held and based in Sunnyvale, California.

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