FileMaker Pro 7 Helps Glass Craftsman spend less time on Windows 2000 and more time on Windows 1200!

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LONDON, UK - 17th February 2005 - Tim Young is a Master Craftsman with over 20 years experience in the creation, repair and restoration of stained glass windows. Tim started his apprenticeship and established his professional reputation, working for 12 years on the restoration of the great stained glass windows of Canterbury Cathedral, which date back to 1174. He went on to form his own specialist company Glass and Things, which undertakes glass design commissions, together with the maintenance, repair and restoration of windows for listed houses, private companies and churches across the UK.

Conscious of the amount of time his team were having to spend at their computers, re-keying information, Tim approached AWE Consultancy with a request to design a simple but effective software solution that would enable Glass and Things to manage specialist glass prices and stock levels, hold customer details, with a complete data flow of quotations, communications, invoices and payment receipts.

"A lot of time was taken up at the keyboard re-typing customer details into quotation and invoice headers when the information had already been previously captured," explained Tim. "We approached AWE Consultancy with a request to come up with an integrated work flow system, using FileMaker".

Arthur Evans from AWE Consultancy spent a day with the Glass and Things team understanding how jobs costs are calculated and quotations are put together. "A good quotation system should be able to deal with job variations," commented Evans. "For example listed building work may be VAT exempt, and if Tim's firm are commissioned under the UK Inland Revenue's sub-contractors scheme, variations exist in how labour and materials are charged in a works invoice. Fortunately FileMaker Pro7 can be customised to take all this into account. This means that information on a customer, a job, or a stock item used, only needs to be selected once to generate quote letters, job costings and an invoice."

The effect of the bespoke FileMaker system on Tim's team has been dramatic. "We now spend far less time searching for customer details, or calculating a stained glass bill of materials," Tim added.

"This means that we now have more time to work on client commissions, pro-actively market our services and grow the business."

Tim Young calculates that the FileMaker system written by AWE has paid for itself three times over, within one month of the database being installed.

Further information on Glass and Things contact Tim Young on 01227 712200
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About AWE Consultancy

Arthur Evans formed AWE Consultancy in 2005 to provide a professional database development, training and support service for workgroups across the UK and Ireland. Arthur Evans has 15 years professional experience of writing bespoke FileMaker solutions for business, government, education and not for profit clients. AWE Consultancy is a FileMaker 7 Certified Developer.

About FileMaker

FileMaker is a leader in workgroup databases and workgroup information solutions. Unlike complex database software, the FileMaker intuitive interface empowers knowledge workers to create and share rich solutions. The award-winning FileMaker line of database software provides relational power, instant and custom Web publishing and legendary ease-of-use. FileMaker, Inc. is the database software subsidiary of Apple Computer, Inc. (NASDAQ: AAPL).

CUSTOMER CONTACT
For information on where to purchase FileMaker products please call:
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