

FrontBridge Extends European Channel Program, Adds Blue Chip Security Customers through Infratects

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Bang & Olufsen, Arla Foods and Adgas Adopt FrontBridge Managed Email Security Services to Eliminate Spam and Viruses

London, UK – March 2, 2005 – FrontBridge Technologies today announced that one of its premier European technology reseller partners, Infratects, has added several private sector companies to its list of blue chip managed email services customers. The new customers include home entertainment manufacturer Bang & Olufsen (Denmark); dairy industry giant Arla Foods (Denmark); liquefied gas distributor Adgas (United Arab Emirates); premium wines and spirits brand sales and distributor Maxxium (Sweden); and, global research company, Ipsos (France). Collectively, these companies account for more than 20,000 end user customers.

Infratects is an IT infrastructure consultancy, based in Utrecht, The Netherlands, with customers across the EMEA region, including BeNeLux, the Nordics, and the Middle East. Its customers have purchased the email security components of FrontBridge Total Message Management suite, including anti-virus, anti-spam, content and policy enforcement and disaster recovery. Other components of the FrontBridge Total Message Management solution being evaluated by Infratect's customers include encrypted email, message archiving and active disaster recovery.

"FrontBridge offers the industry's most comprehensive managed service suite for email compliance, security and continuity," said Haiko Wolberinik, sales manager, Infratects. "The rapid traction we've achieved with blue chip customers is testament to the performance and breadth of services available through FrontBridge's Total Message Management solution."

"FrontBridge continues to invest heavily in its EMEA channel expansion as its primary route to market," said Craig Whitney, director EMEA, FrontBridge Technologies. "We've established relationships with the leading reseller partners on the continent, including Infratects, and will continue to gain further market and mind share from competing managed service providers that offer a fraction of the portfolio we bring to market."

FrontBridge Total Message Management simplifies the tasks of administering a complicated, multifunctional messaging infrastructure by outsourcing operations to a single, trusted managed services provider. FrontBridge has the largest global distribution channel of any managed messaging service provider, touching business email users in more than 220 countries via 13,000 channel sales representatives.

FrontBridge supports all its channel partners and their customers with its load-balanced global network that spans multiple locations in EMEA and North America. For more detail on the FrontBridge Reseller Partner program, please visit

<http://www.frontbridge.com/company/partners.php>.

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About FrontBridge

FrontBridge delivers comprehensive Total Message Management services for email and instant message compliance, security and continuity, ensuring the security, manageability and accessibility of all electronic communications. The service offering delivers message archiving, spam filtering, virus scanning, encrypted email, policy enforcement and disaster recovery. Services are powered globally by the only load-balanced, fully redundant data center network. FrontBridge is based in Los Angeles, Calif. and its managed services are trusted and relied upon by more than 3,000 businesses across the globe. FrontBridge maintains the managed service industry's largest distribution partner network, including IBM, NEC, Sprint, VeriSign, Siemens Business Services Inc., TELUS and Equant. For more information, visit us on the web at www.frontbridge.com.