

INTECHNOLOGY LAYS BUSINESS CONTINUITY CONCERNS TO REST FOR LONDON'S UNIVERSITIES

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9 March 2005 - One of the top concerns of universities and higher education institutions is ensuring that in the event of a disaster no information is lost. A group of London institutions have taken up the online remote data storage service through the London Metropolitan Network (LMN) to ensure that research papers, course work, theses etc are kept safe. The network offers connectivity for London's 100 top universities and colleges. The service is supplied by the data and IT infrastructure specialist, InTechnology, and provides enhanced business continuity for teaching and research as part of LMN's value-added services to the academic community.

The University of Westminster, King's College London's ISS and MIS Departments, Regent's College, and Ravensbourne College of Design and Communications join the London Business School and Birkbeck College in using InTechnology's data backup and recovery service, VBAK. In addition the London Business School is now using InTechnology's Hosting service, while the Royal London School for the Blind is using the Resilient Internet service.

"Uptake of business continuity services by these institutions shows just how important this issue is becoming to the modern academic community," said Russell Altendorff, Director of Information Systems at London Business School, and Chair of the LMN Business Development Group. "LMN has been using the VBAK service since August 2004 and it has proved its worth many times over. We offer the VBAK service to our community in London as a collaborative and cost-effective way of assuring the integrity and security of their teaching, research, academic and administrative data through our existing network."

With the VBAK service, data is backed up on an automated basis, encrypted and sent via a highly secure network to a remote data centre, where it is monitored and managed by skilled staff. Individual files or entire data sets can be restored rapidly to provide business continuity. The VBAK service is being offered to all London's universities and colleges as an aggregated service from London Metropolitan Network and provides benefits to its Members beyond business continuity and security.

"We are delighted to add these institutions to the list of those already using our service," said Tim Parkinson, head of Managed Services at InTechnology. "We are proud of our association with London Metropolitan Network and its provision of our services for the powerhouse of academic institutions in London. The new signings represent another breakthrough in bringing our secure online data services to support important bodies in the public sector. With each contract worth typically £100,000 to £250,000 to InTechnology, this is a significant business win."

Mr Parkinson continued; "We are currently investigating collaborations with other UKERNA Regional Network Operators, who provide connectivity to Academic and Research Institutions in North East England, North West England, Scotland and South East England."

The London Metropolitan Network is owned by its member institutions and run as a non-profit organisation across the whole of the Greater London region. The broadband Network connects London's Higher Education and Further Education institutions to the JANET UK Academic Network and the internet.

“Back in August 2004 when we began this project, we expected that through the connection between London Metropolitan Network and InTechnology, we will be able to offer additional services and benefits to our Members in the future,” said Russell Altendorff. “This has already come to fruition and we expect further developments in the near future.”

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Notes To Editors:

London Metropolitan Network

London Metropolitan Network (LMN) is a non-profit making limited company owned by the Higher Education and Further Education institutions of Greater London, providing a state-of-the-art network connecting those institutions to the Academic Network and the internet. LMN has over 12,500 miles of cable, ships over 290,000 Gbps/ year (equivalent to 150 academic libraries full of information) and is one of the biggest providers of internet connectivity in London. LMN have a user base of 1,000,000 staff and students in Greater London.

About InTechnology

InTechnology plc is a 21-year old AIM listed public company, with an annual turnover approaching €0.5billion, employing 500 people in France, Germany, Italy, Netherlands, Portugal, Spain, Switzerland and headquartered in the UK.

InTechnology provides IT infrastructure solutions, products and services to business, through a network of value-added resellers, systems integrators and consultants.

The company's offering unifies all areas of IT infrastructure to help organisations:

- § Store data in the face of 100% year-on-year growth in data volumes
- § Manage data for optimum business efficiency and reduced operational cost
- § Protect data against ever increasing threats from malicious attack to data loss
- § Network data to maximise network computing opportunities
- § Liberate corporate data to maximise its value for the organisation

More details about InTechnology (LSE, AIM: ITO) are available at www.intechnology.co.uk
<<http://www.intechnology.co.uk>>

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